BeFa INDUSTRIAL ESTATE

MM2100 INDUSTRIAL TOWN

# PT Bekasi Fajar Industrial Estate Tbk

***Investor Highlights – 9M2026***

LRQA CERTIFIED ISO 9001 UKAS MANAGEMENT SYSTEMS 0001

LRQA CERTIFIED ISO 14001 - ISO 45001 UKAS MANAGEMENT SYSTEMS 0001

ISO 26000 GUIDANCE ON SOCIAL RESPONSIBILITY ISO 26000

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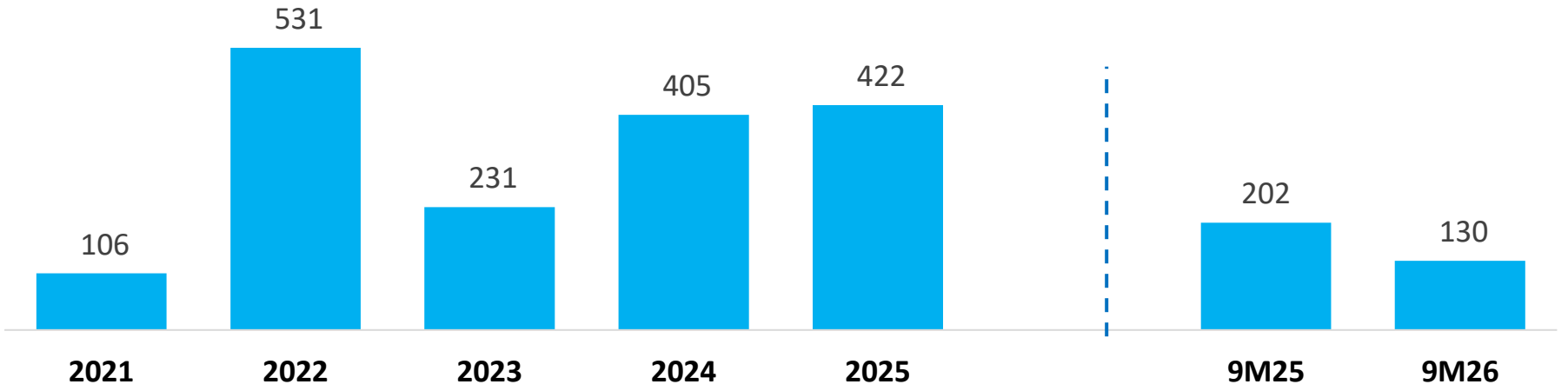
# 9M26 Performance

## Marketing Land Sales

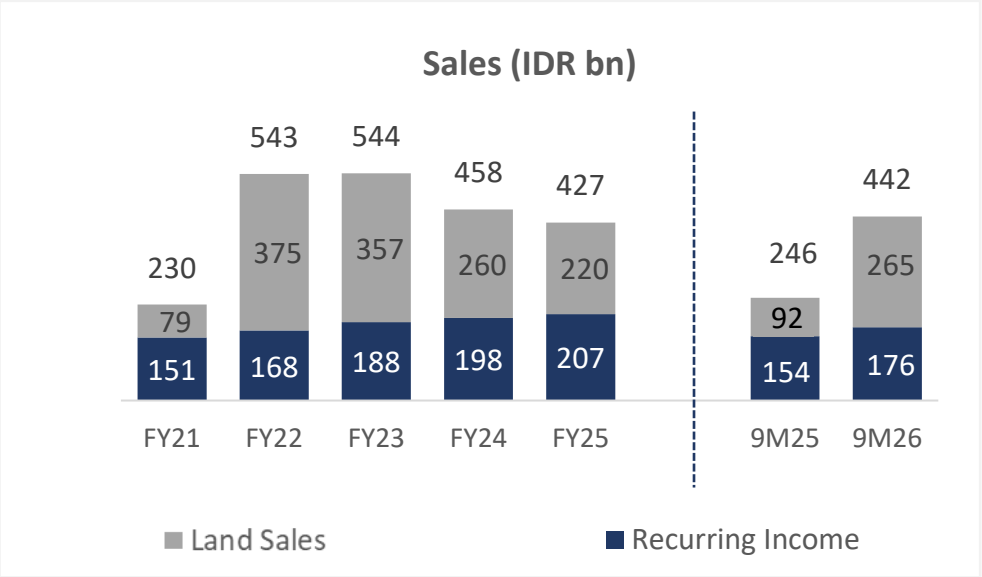


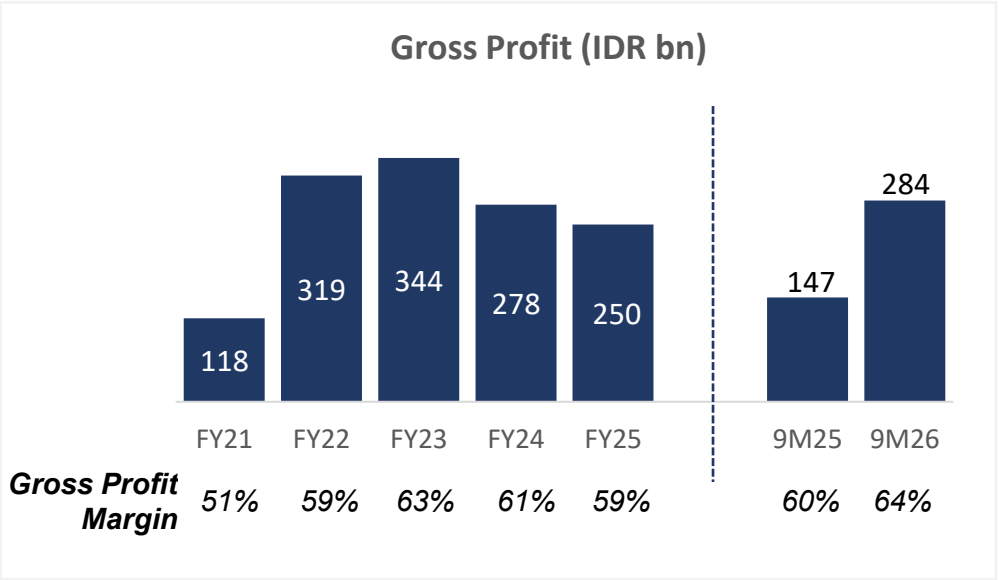

| | | 9M26 | 9M25 |
|---|---|---|---|
| **Marketing Land Sales (bn IDR)** | | 130 | 202 |
| **Accounting Land Sales (bn IDR)** | | 265 | 92 |
| **Land bank** | **Gross (ha)** | 1,014 | 1,024 |
| | Net (ha) | 662 | 673 |
| | Addition (ha) | - | - |

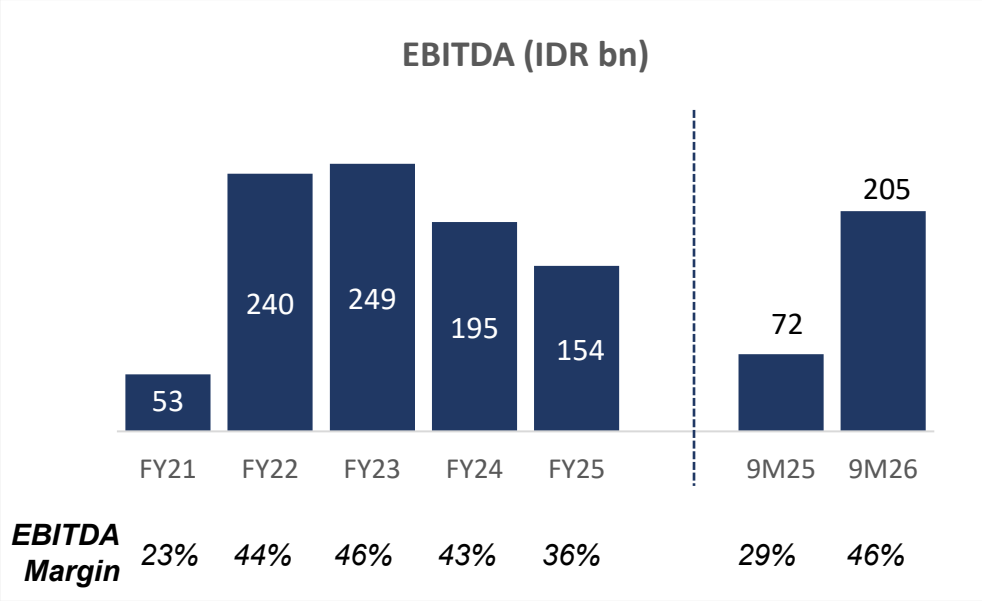
## 9M26 Update

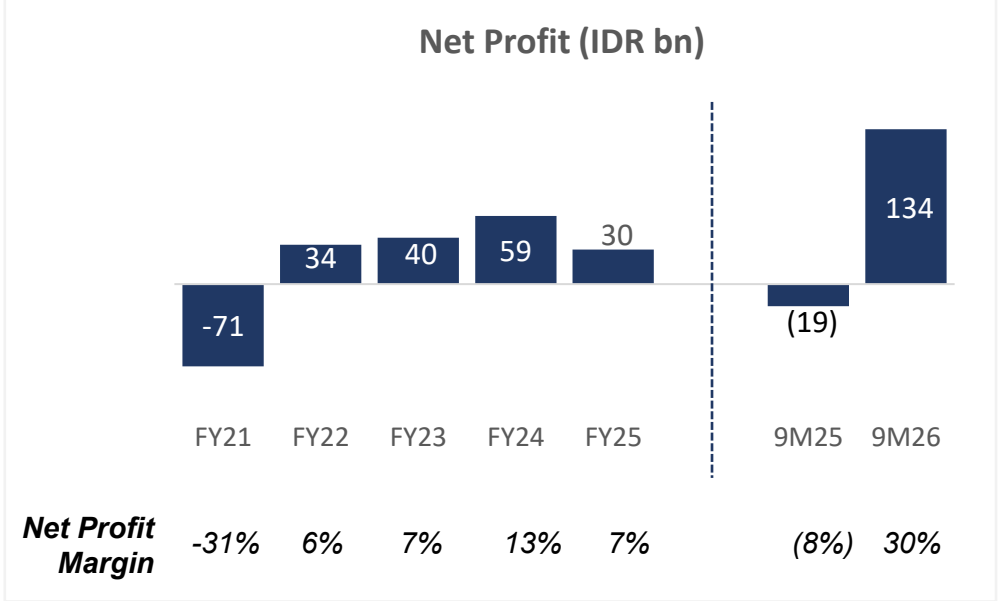
- In 9M 2026, the Company achieved **marketing sales of IDR 130 bn**, driven by demand from the **food & beverage, automotive**, and **other sectors**.
- As of September 30, 2026, the Company's **pipeline** was **76 hectares**, driven primarily by demand from the **data center, logistic & warehousing**, and **food & beverage** sectors.
- The Company is advancing the development of its **Data Center Cluster** to capture growing demand from the high-tech sectors, while actively conducting joint marketing initiatives with strategic partners to promote the multipurpose Standard Factory Building — **BeFa Industrial Hub**. These strategic initiatives are designed to unlock new revenue streams and optimize land utilization.

# 9M26 Financial Performance

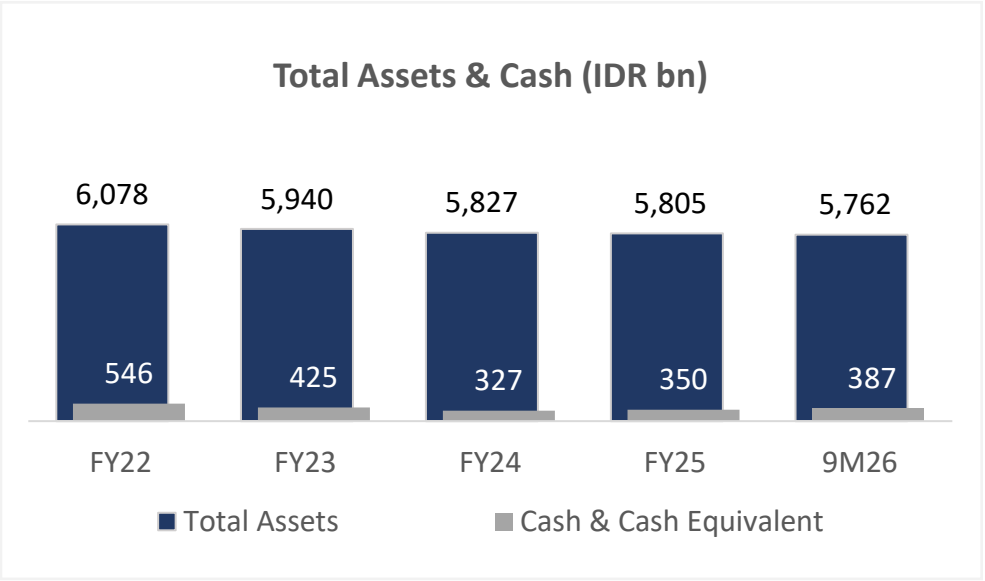


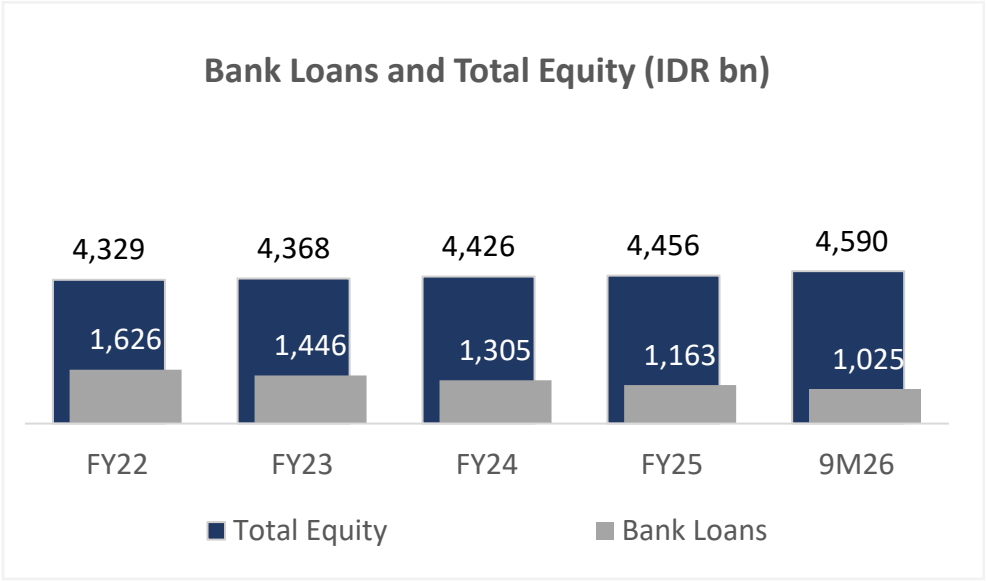



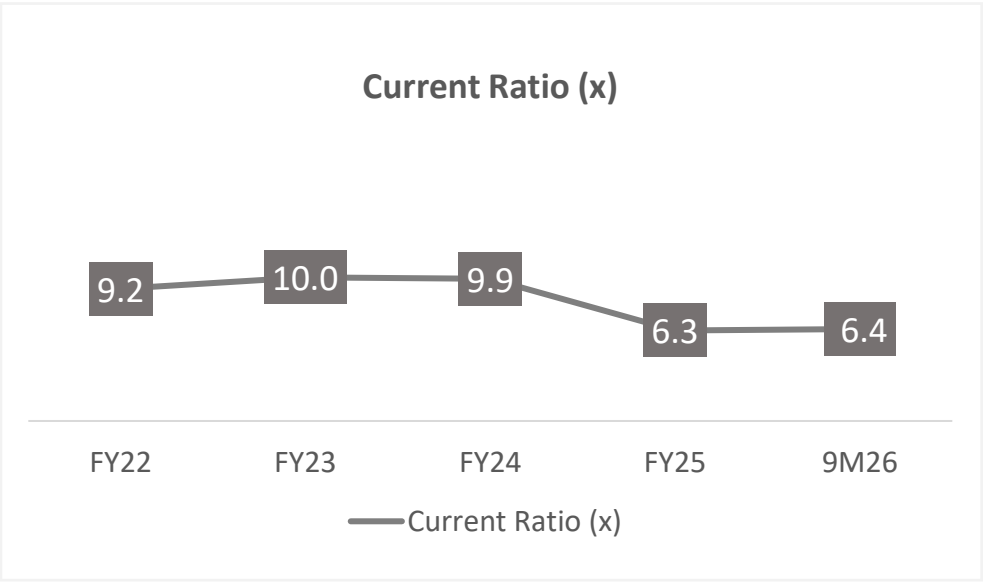



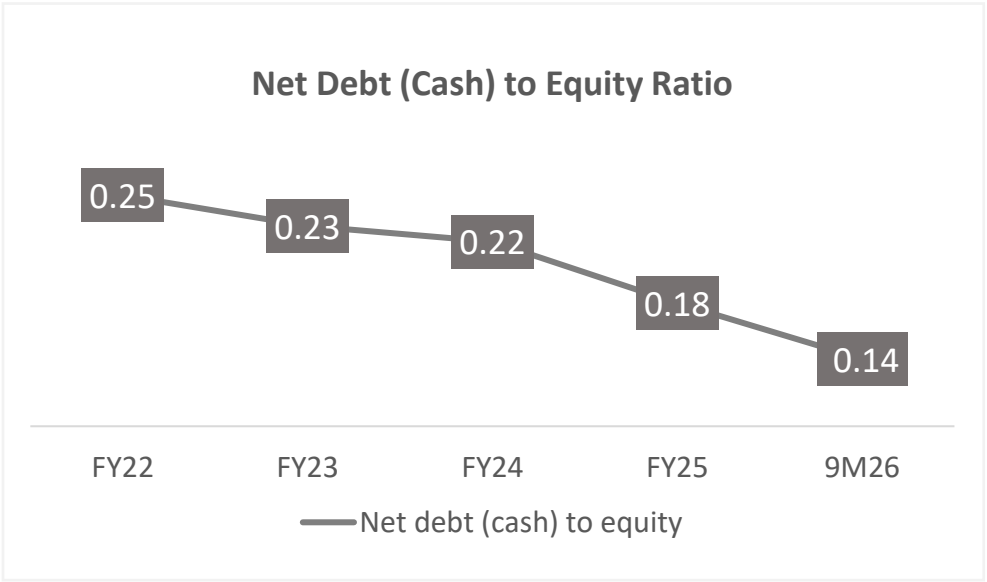



# 9M26 Financial Positions



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