



## PT Bekasi Fajar Industrial Estate Tbk

*Investor Highlights – 9M25*



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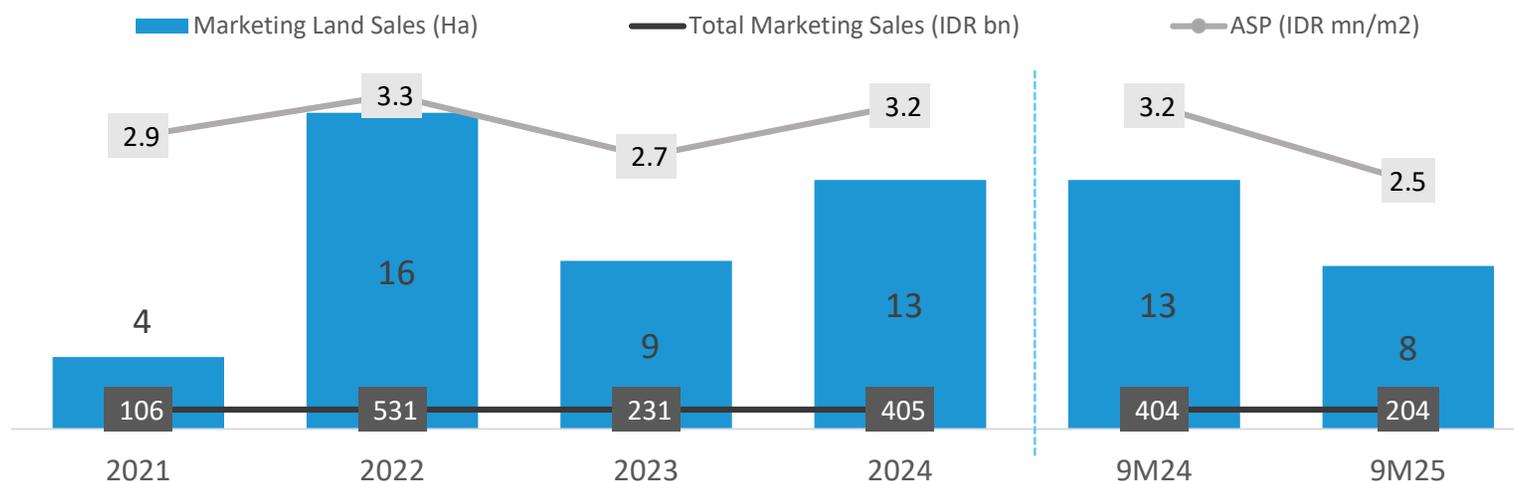
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# 9M25 Performance

## Marketing Land Sales

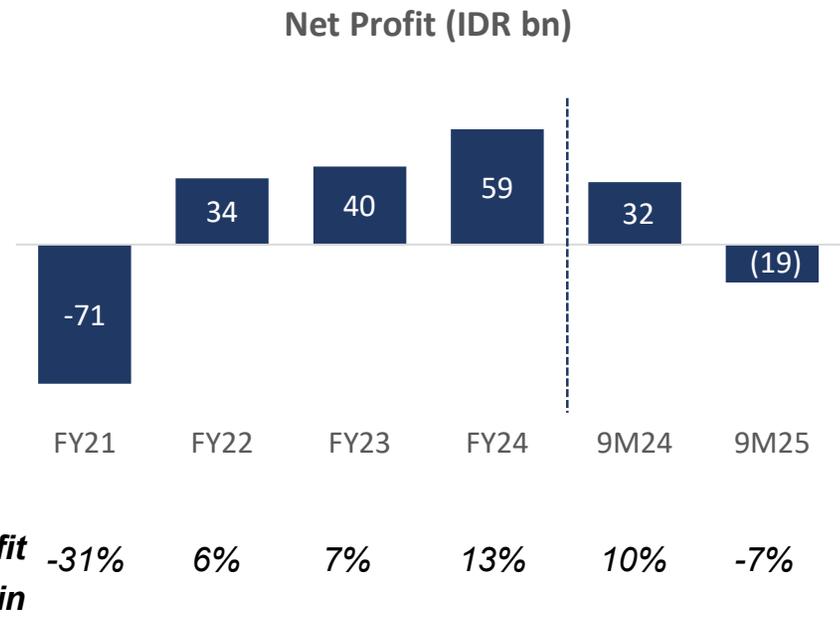
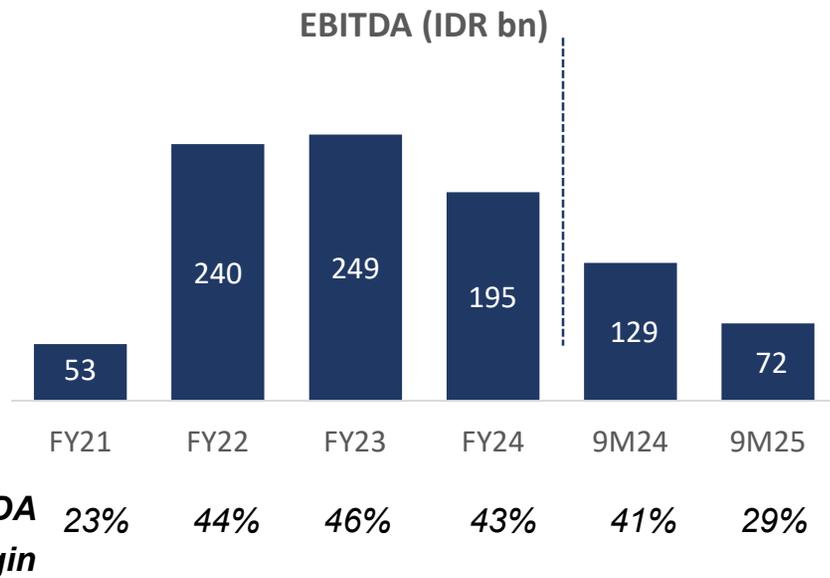
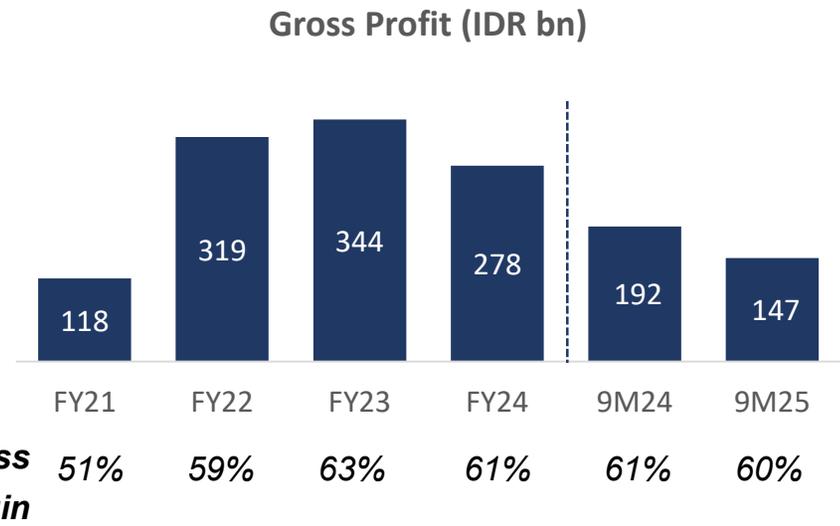
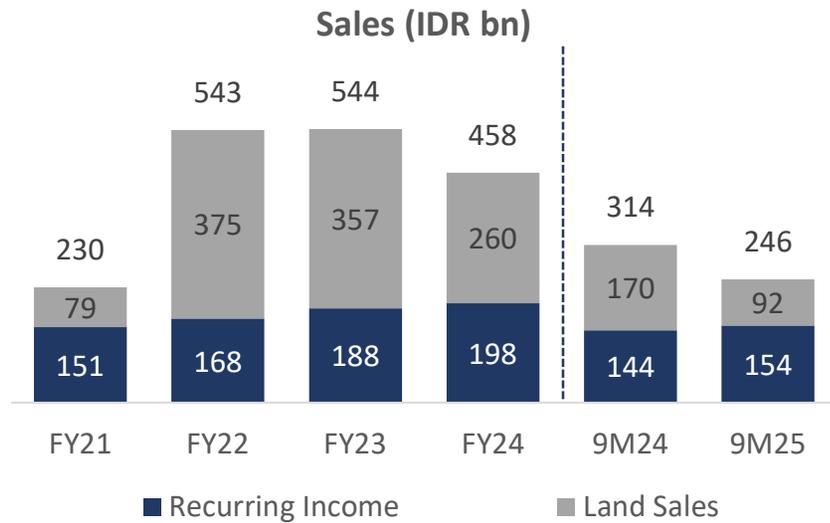


## 9M25 Highlight Update

		9M25	9M24
<b>Marketing Land Sales</b>	Area (ha)	8	13
	ASP (IDR mn/sqm)	2.5	3.2
<b>Accounting Land Sales</b>	Area (ha)	3	6
	ASP (IDR mn/sqm)	2.9	3.1
<b>Land bank</b>	Gross (ha)	1,024	1,029
	Net (ha)	673	678
	Addition (ha)	-	-

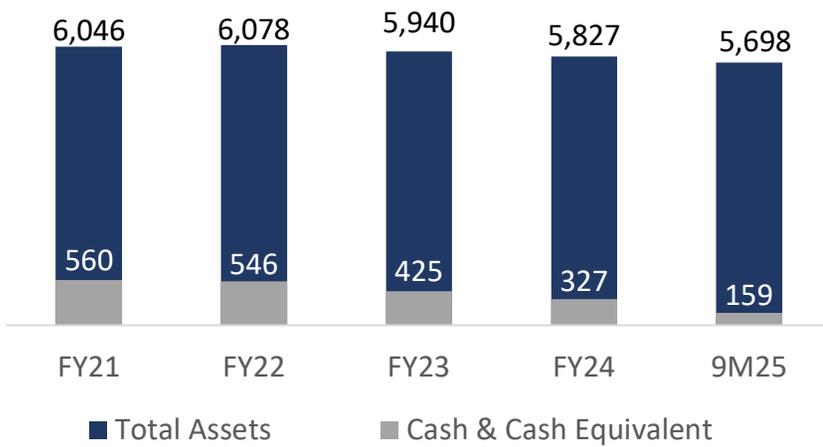
- ❑ By September 2025, the Company had achieved marketing sales of 8 hectares, amounting to IDR 204 billion, driven by the auto and logistic & warehouse sectors.
- ❑ As of September, 2025, the Company's pipeline was 91 hectares, driven primarily from Manufacturing, Food & Beverage, and Data center.
- ❑ The Company has launched **BeFa Industrial Hub** on Sept 17, 2025, a multipurpose standard factory buildings for sale, intended to support future business performance and revenue diversification.
- ❑ The Company will continue the development of Data Center Cluster to support high demand from high-tech sectors.

# Financial Performance

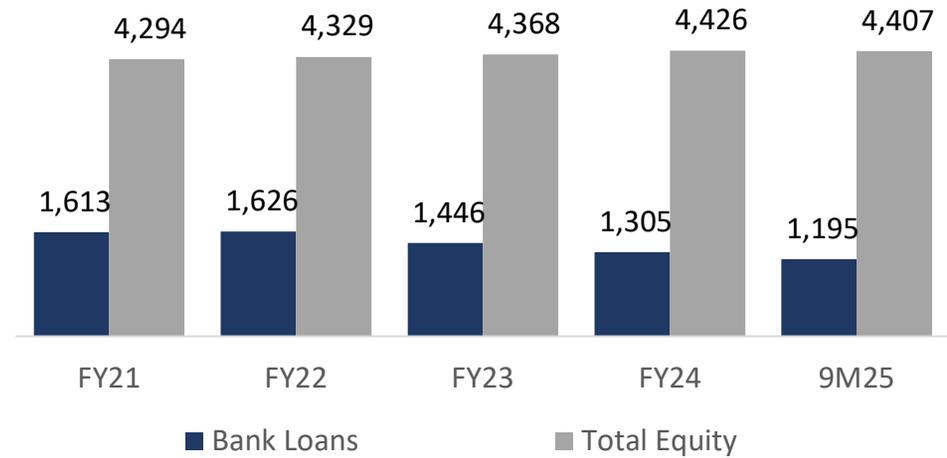


# Financial Positions

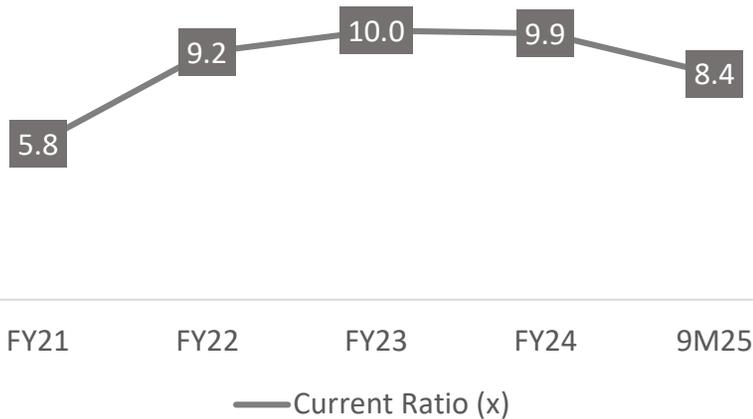
### Total Assets & Cash (IDR bn)



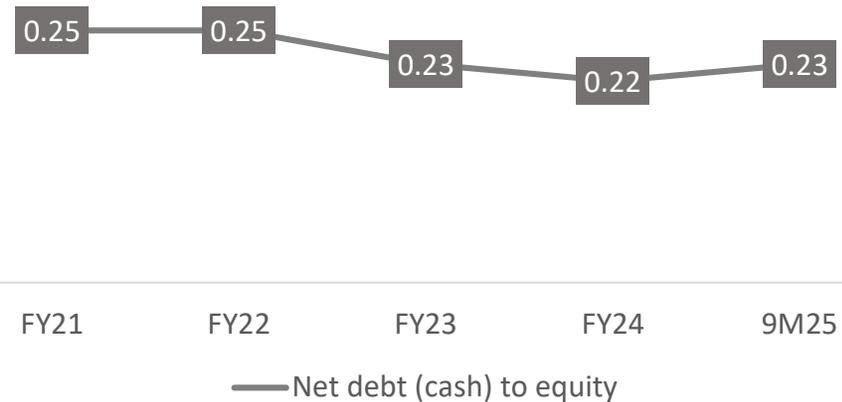
### Bank Loans and Total Equity (IDR bn)



### Current Ratio (x)



### Net Debt (Cash) to Equity Ratio





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