



PT Bekasi Fajar Industrial Estate Tbk

Investors Highlight – 9M 2024



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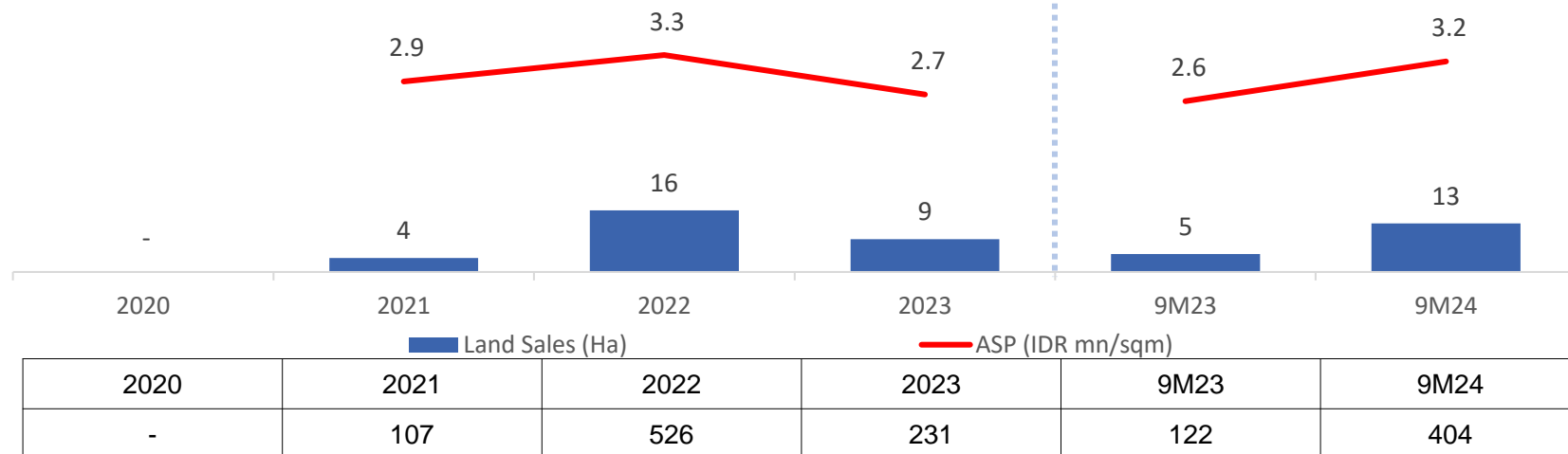
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9M-2024 Performance

Marketing Land Sales



In
IDR bn

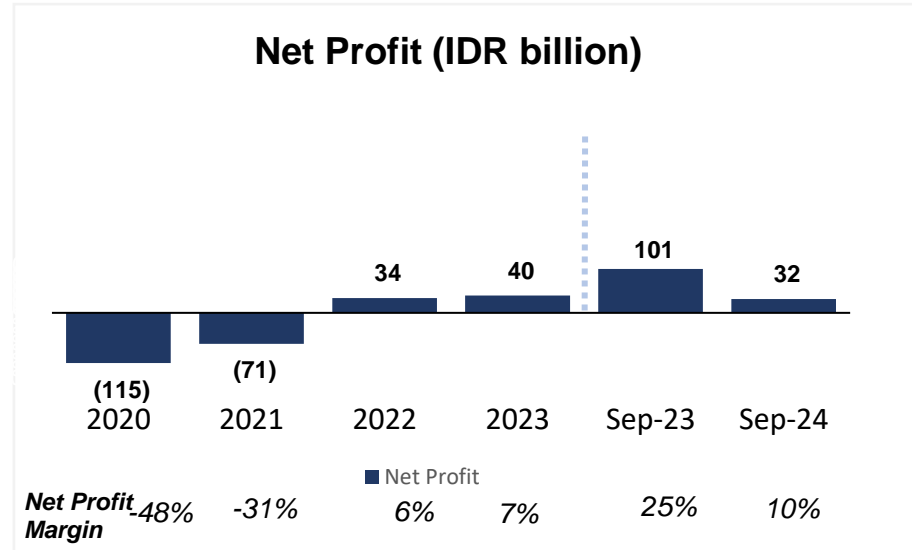
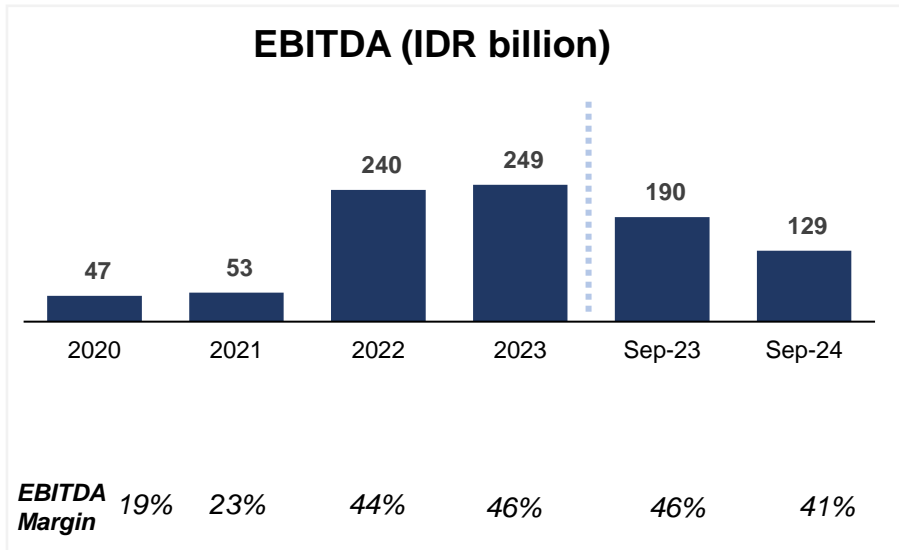
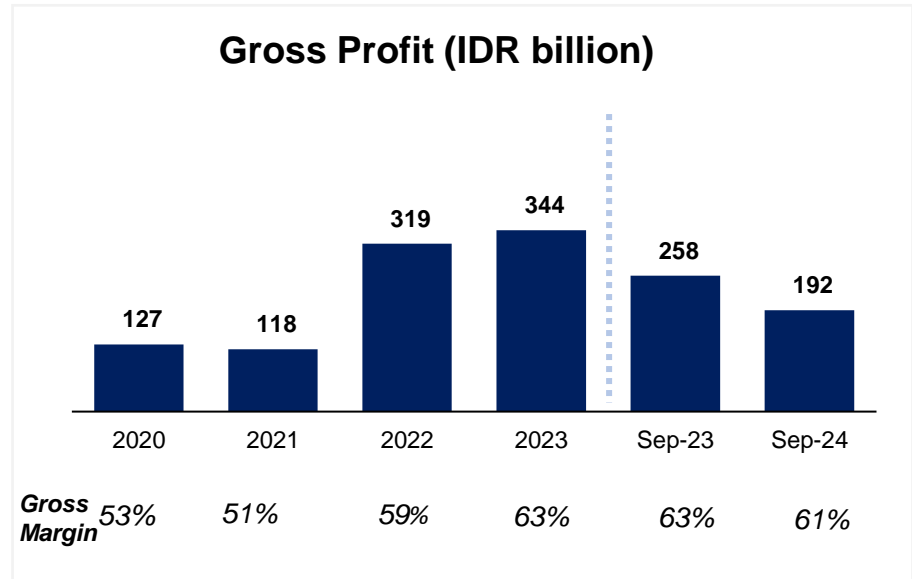
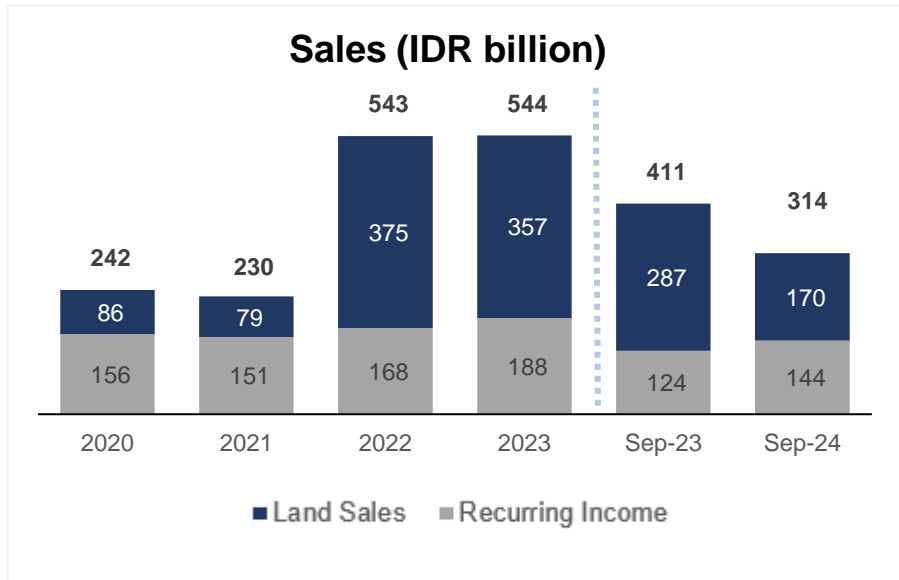
2020	2021	2022	2023	9M23	9M24
-	107	526	231	122	404

9M-2024 Update

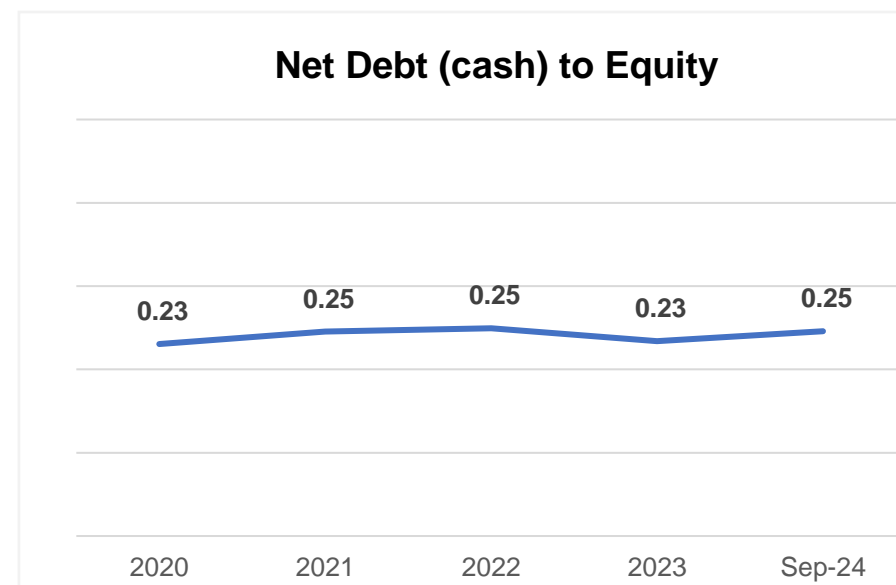
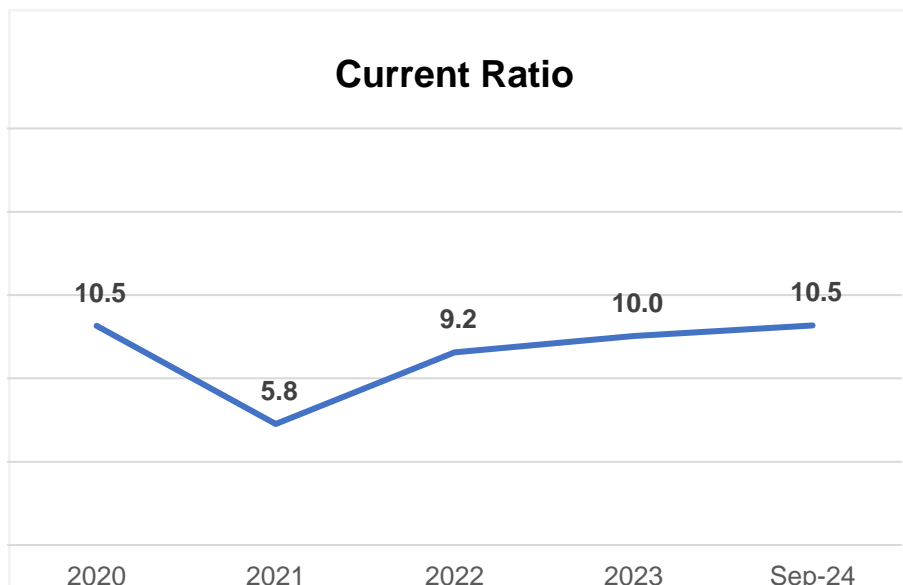
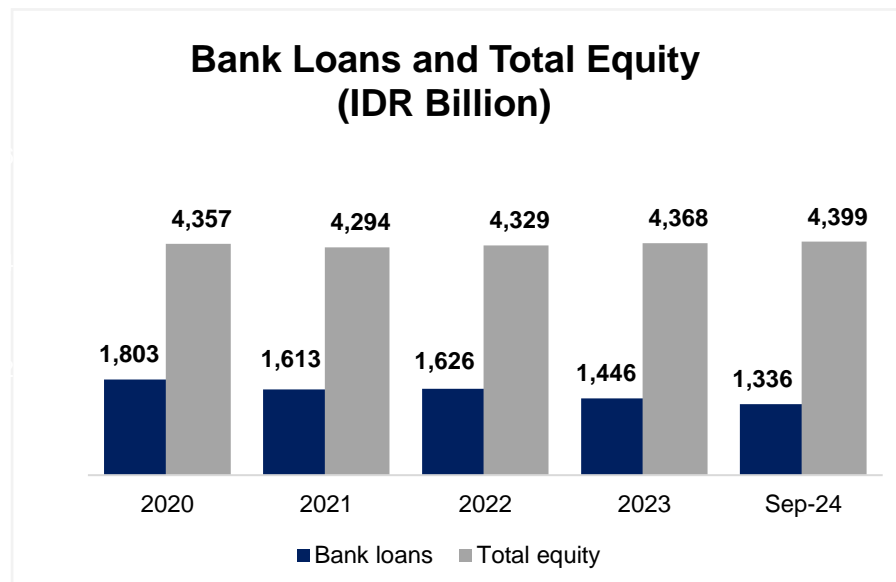
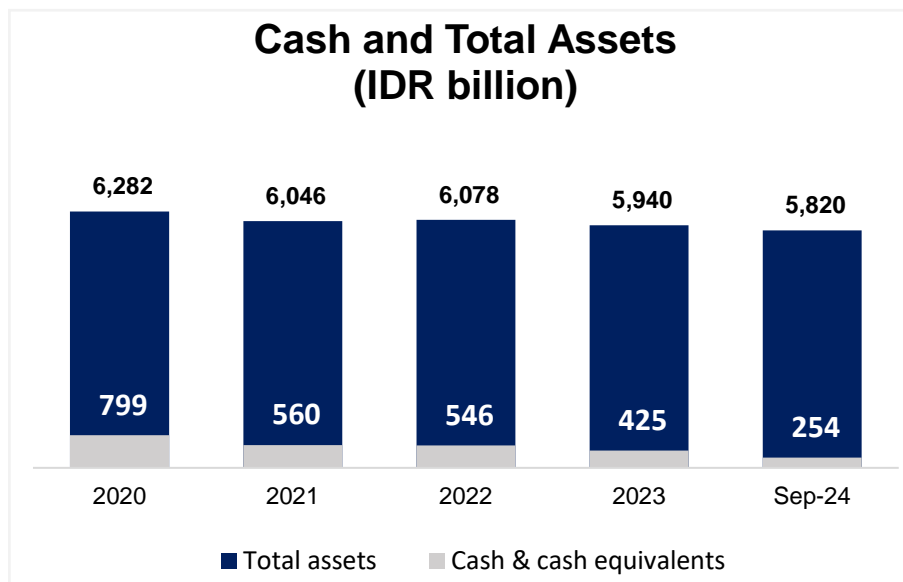
- ❑ By September 2024, the Company achieved marketing sales of IDR 404bn representing 67% of 2024 Full Year target. The marketing sales was to data center, FMCG, auto, cold storage, and other companies.
- ❑ The Company continued the development of Data Center Cluster and Standard Factory Building to support the high demand from the high-tech sectors and demand for multi purpose industrial building.
- ❑ As of 30 September 2024, the Company's pipeline was 80 hectares.

		9M24	9M23
Marketing Land Sales	Area (ha)	13	5
	ASP (IDR mn/sqm)	3.2	2.6
Accounting Land Sales	Area (ha)	6	10
	ASP (IDR mn/sqm)	3.1	2.8
Land bank	Gross (ha)	1,029	1,036
	Net (ha)	678	685
	Addition (ha)	-	4

Financial Performance 9M-2024



Financial Position 30 September 2024





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