



PT Bekasi Fajar Industrial Estate Tbk

Investors Highlight – 9M 2023

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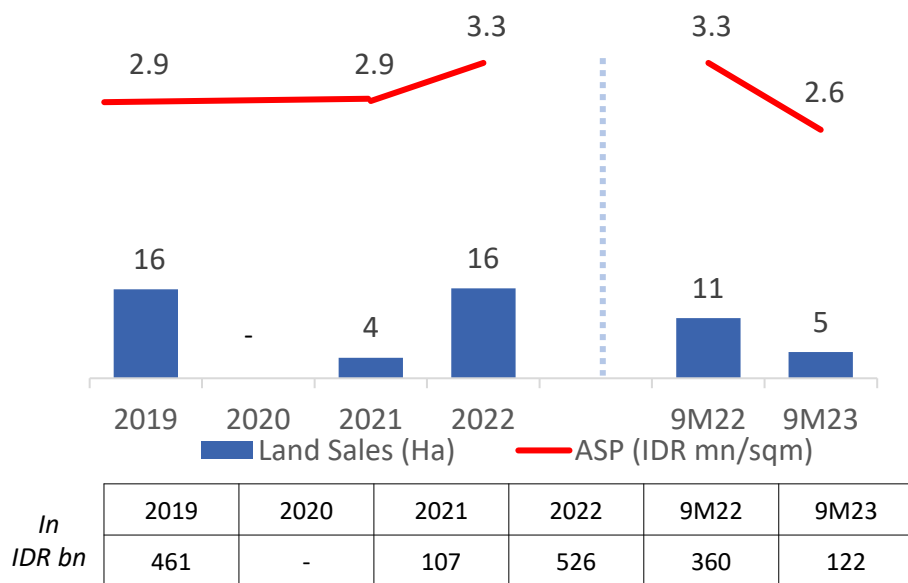
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9M-2023 Performance

Marketing Land Sales



9M-2023 Update

- Up to 9M 2023, the Company achieved IDR 122bn marketing sales to warehouse/logistics, automotive and infrastructure sector.
- As of 30 September 2023, the Company pipeline is 81 hectares.

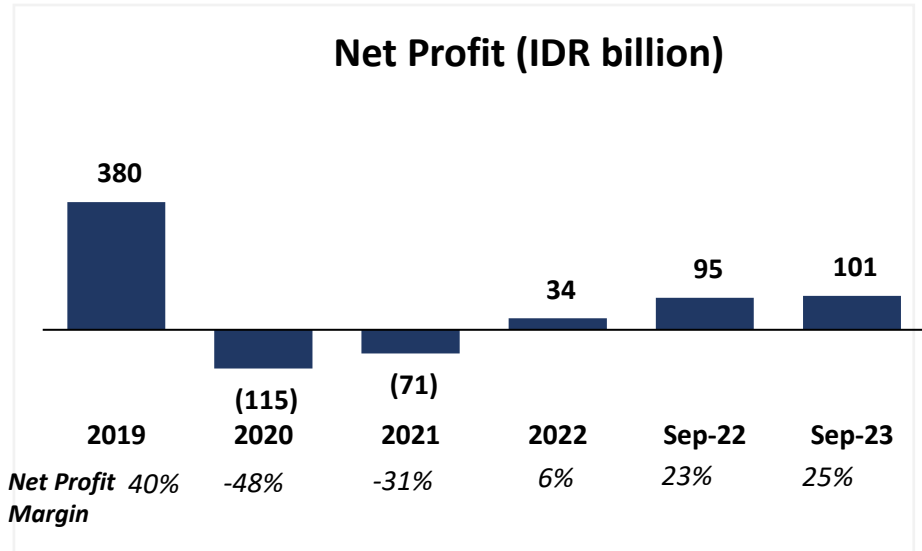
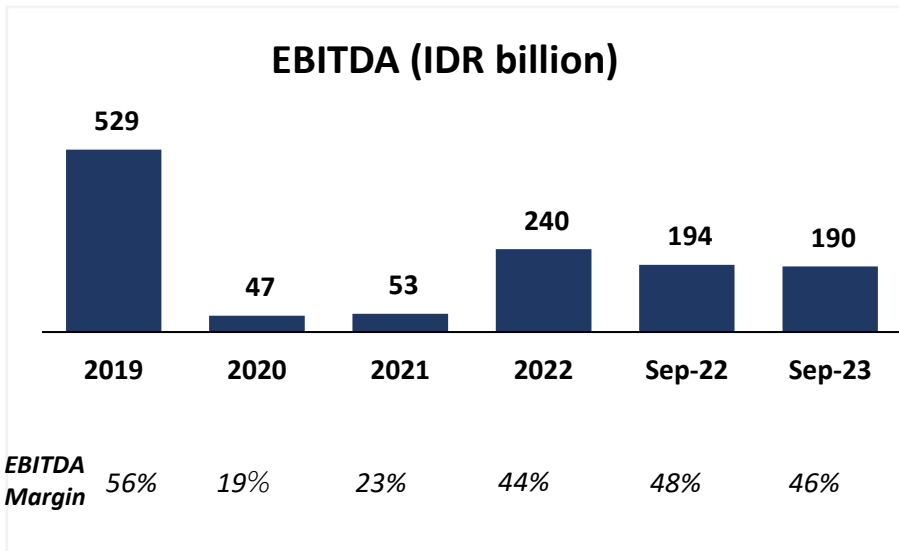
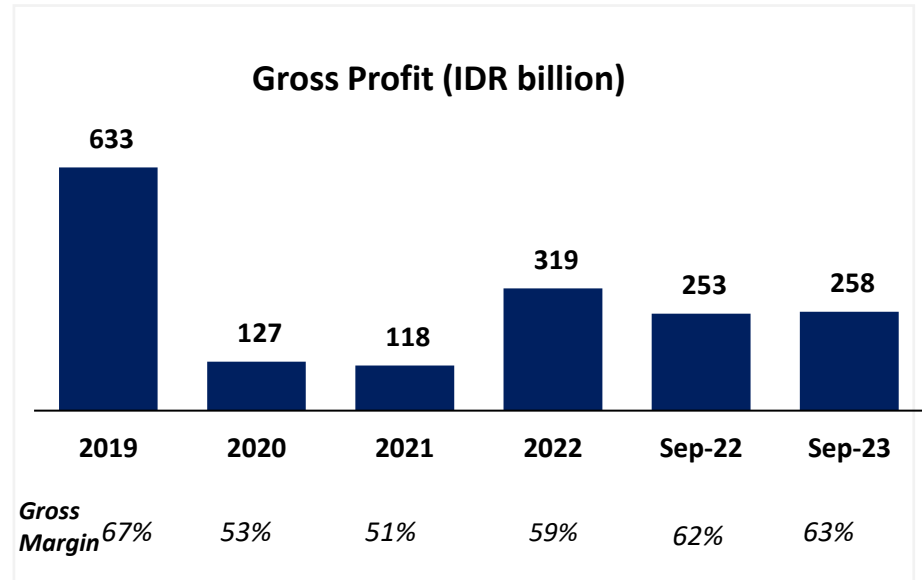
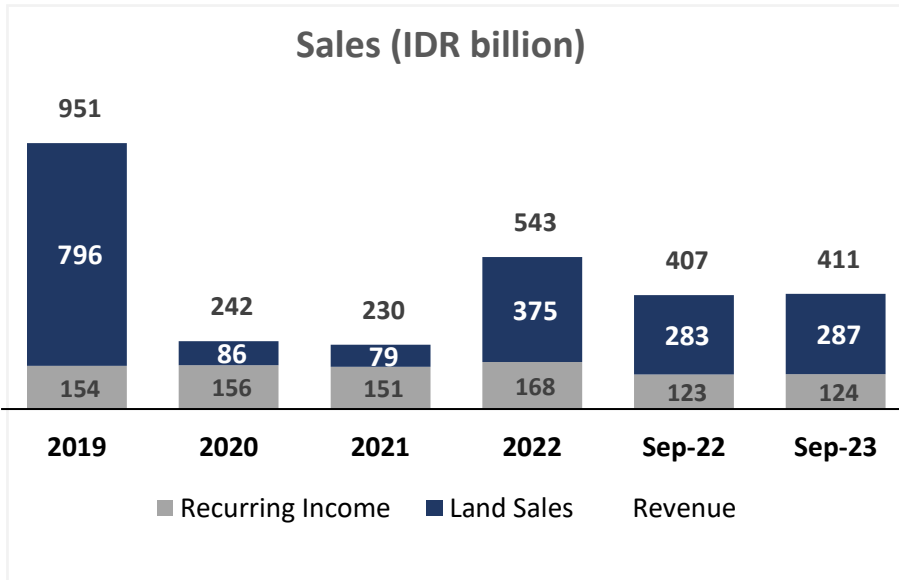
		9M23	9M22
Marketing Land Sales	Area (ha)	5	11
	ASP (IDR mn/sqm)	2.6	3.3
Accounting Land Sales	Area (ha)	10	9
	ASP (IDR mn/sqm)	2.8	3.2
Land bank	Gross (ha)	1,036	1,043
	Net (ha)	685	694
	Addition (ha)	4	4

Corporate Action

New IDR Loan

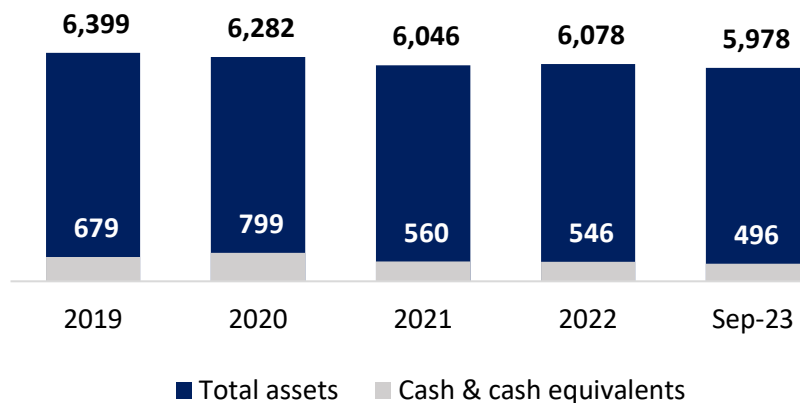
- On October 2023, the Company obtained an IDR 1.47 Trillion loan from Bank Mandiri with the tenor of 7 years.
- The purpose of the loan are to fully prepaid the existing USD and JPY syndicated loan facility.
- The interest rate for the loan is 7.75% per annum for the first two years, followed by 3M-JIBOR plus fixed margin for the subsequent five years.

Financial Performance 9M 2023

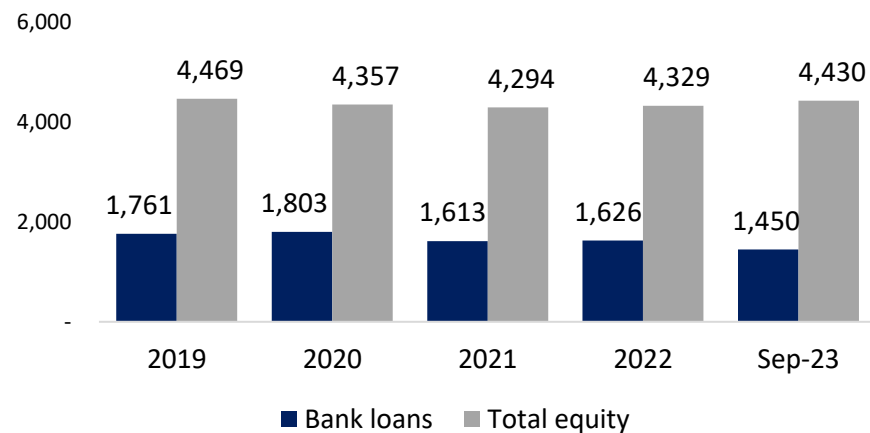


Financial Position 30 September 2023

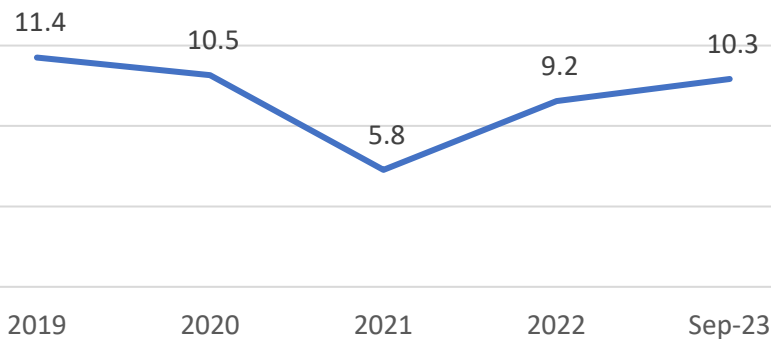
Cash and Total Assets (IDR billion)



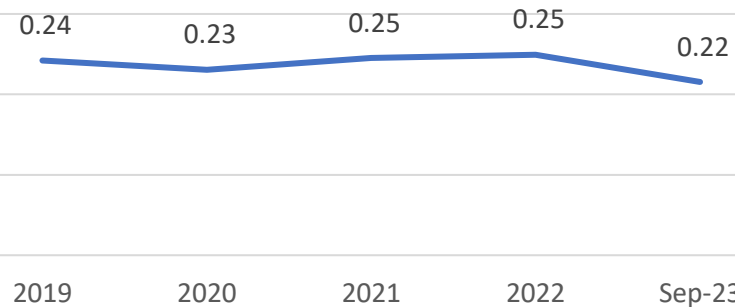
Bank Loans and Total Equity (IDR Billion)



Current Ratio



Net Debt (cash) to Equity





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