



# PT Bekasi Fajar Industrial Estate Tbk

*Investors Highlight – 6M 2023*

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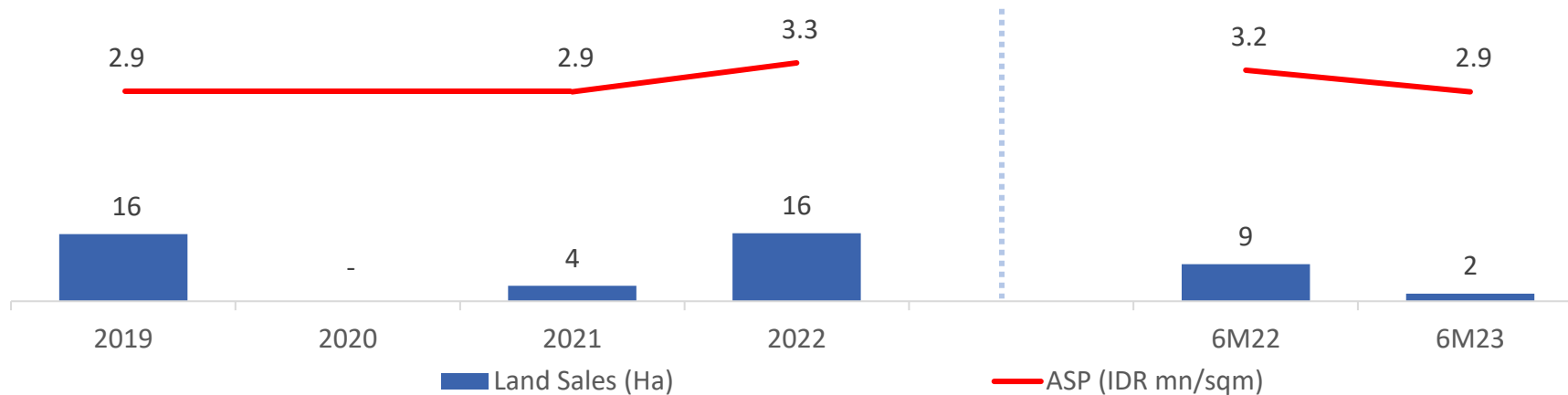
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# 6M-2023 Performance

## Marketing Land Sales



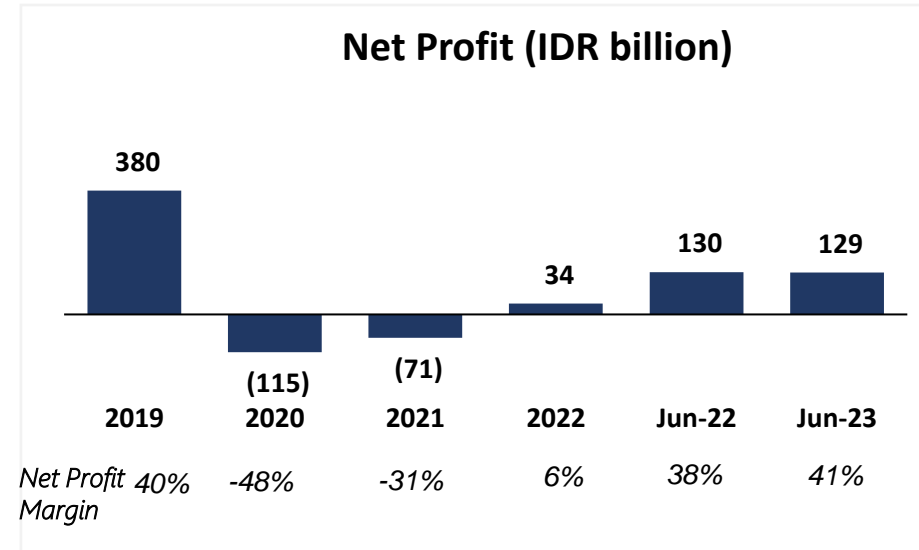
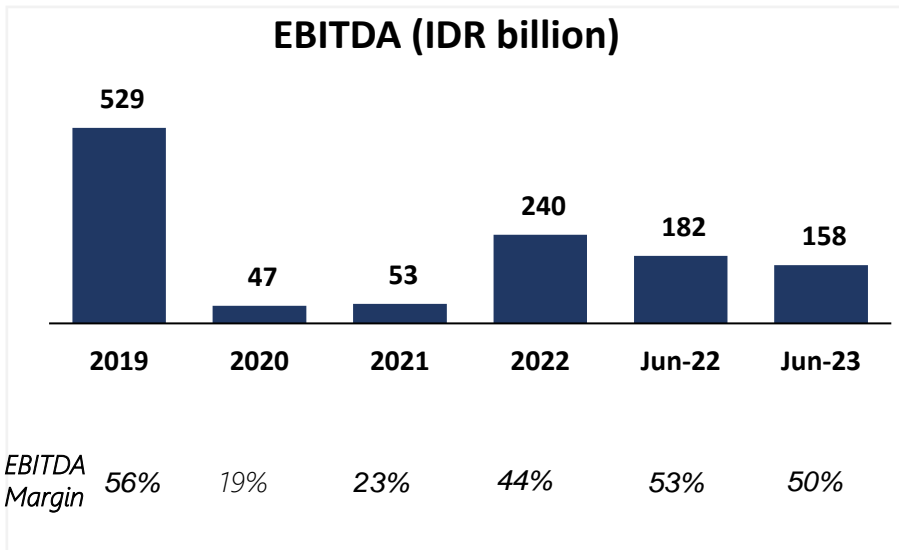
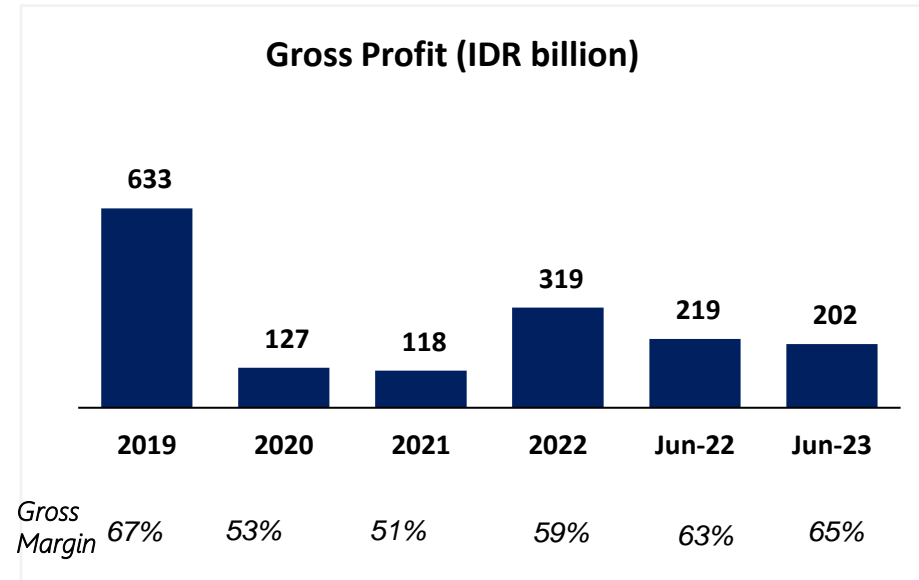
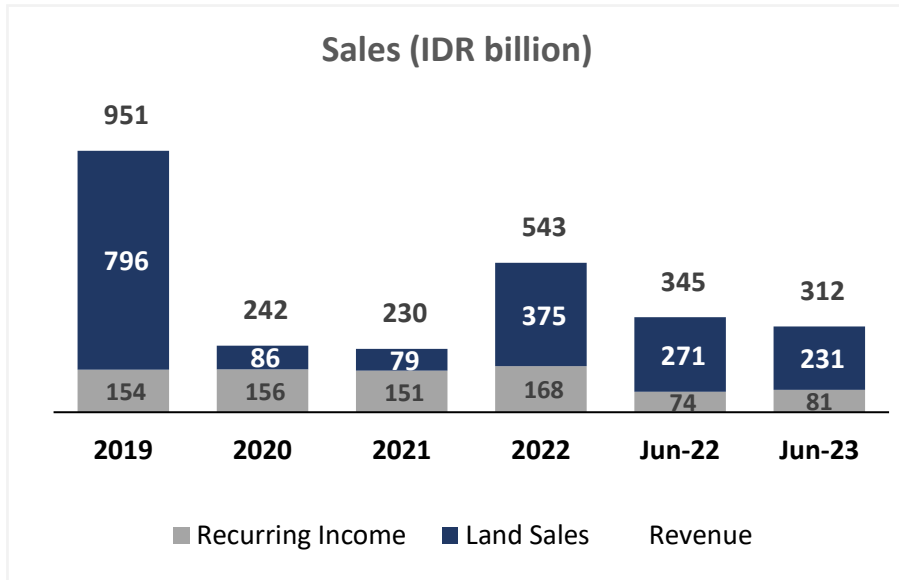
	2019	2020	2021	2022	6M22	6M23
<i>In IDR bn</i>	461	-	107	526	284	51

		6M23	6M22
<b>Marketing Land Sales</b>	Area (ha)	2	9
	ASP (IDR mn/sqm)	2.9	3.2
<b>Accounting Land Sales</b>	Area (ha)	8	9
	ASP (IDR mn/sqm)	3.0	3.2
<b>Land bank</b>	Gross (ha)	1,034	1,040
	Net (ha)	685	693
	Addition (ha)	-	1

## 6M-2023 Update

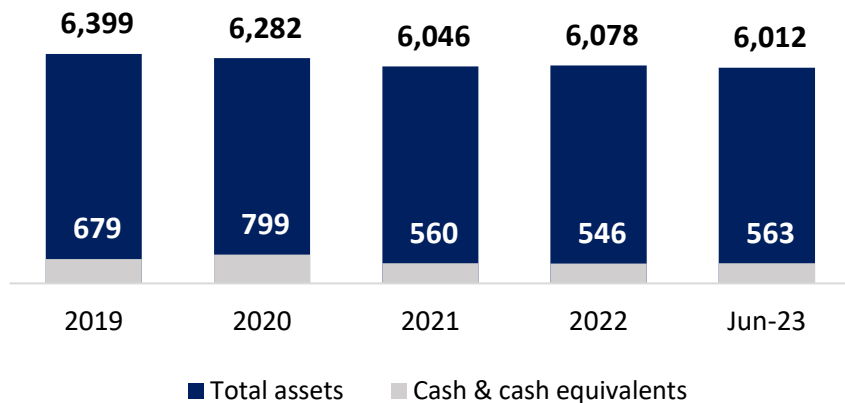
- ❑ The Company's 2023 marketing sales target is IDR 651 bn.
- ❑ On the first half of 2023, the Company achieved IDR 51bn marketing sales to warehouse/logistics and the automotive sectors.
- ❑ As of 30 June 2023, the Company pipeline is 86 hectares.

# Financial Performance 6M 2023

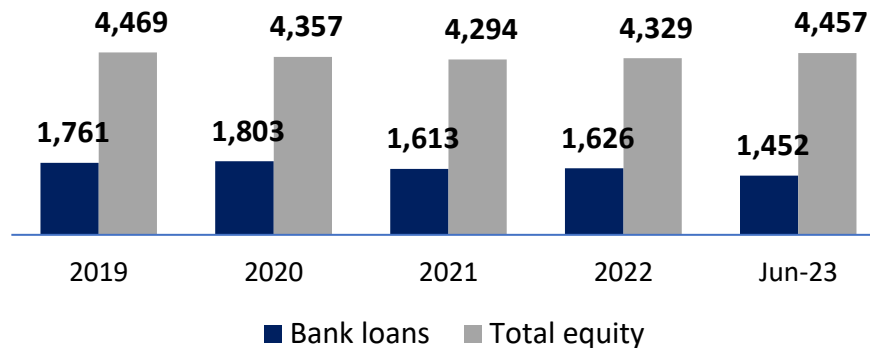


# Financial Position 30 June 2023

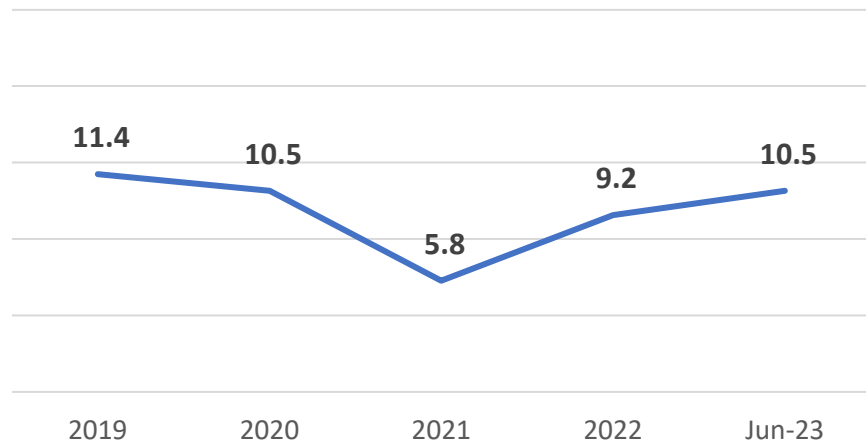
### Cash and Total Assets (IDR billion)



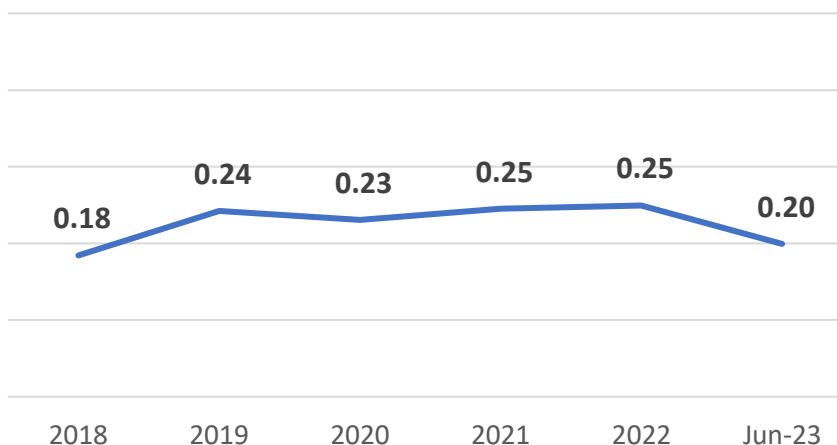
### Bank Loans and Total Equity (IDR Billion)



### Current Ratio



### Net Debt(cash) to Equity





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