



## PT Bekasi Fajar Industrial Estate Tbk (Perseroan)

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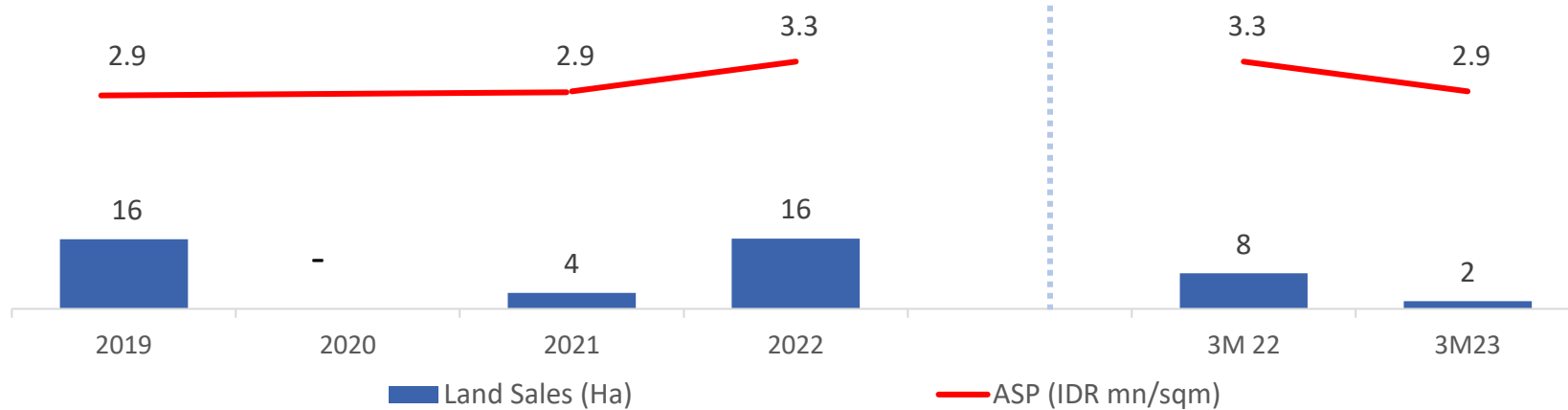
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# Kinerja Penjualan Lahan



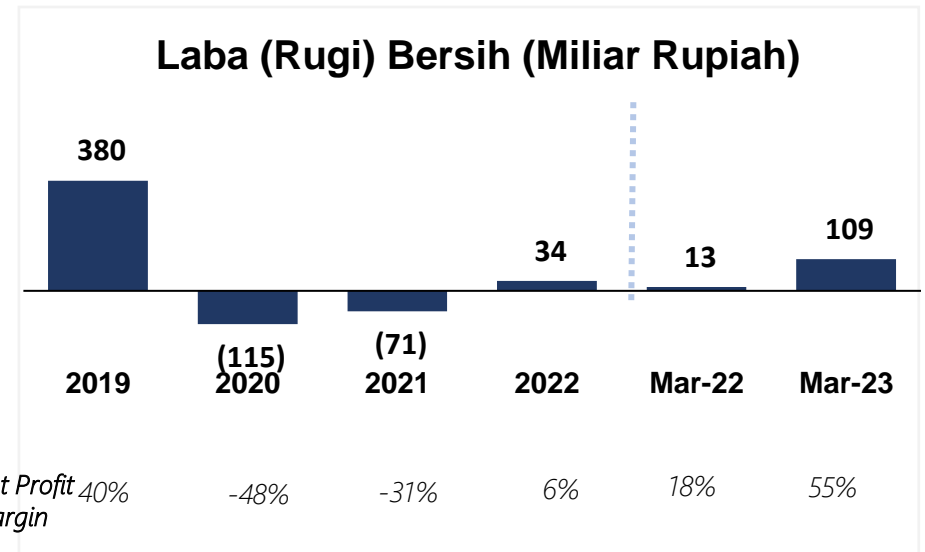
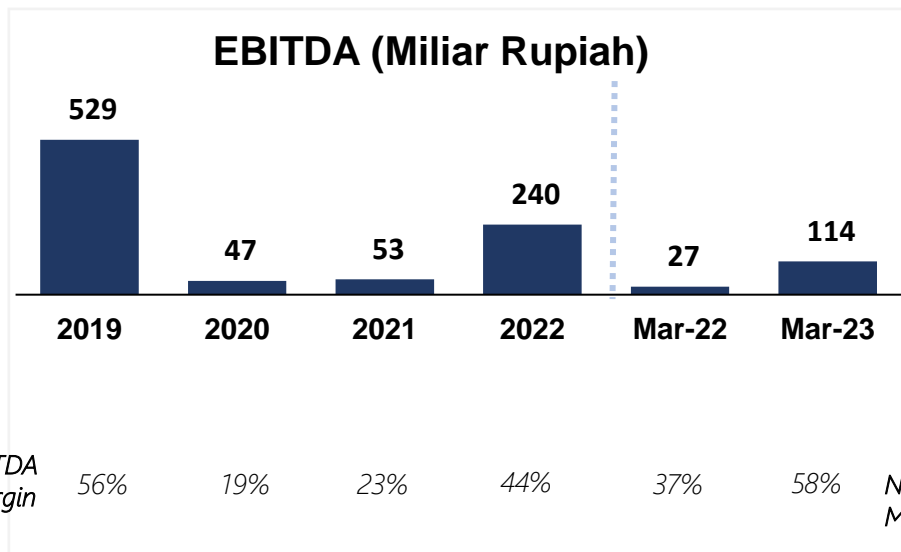
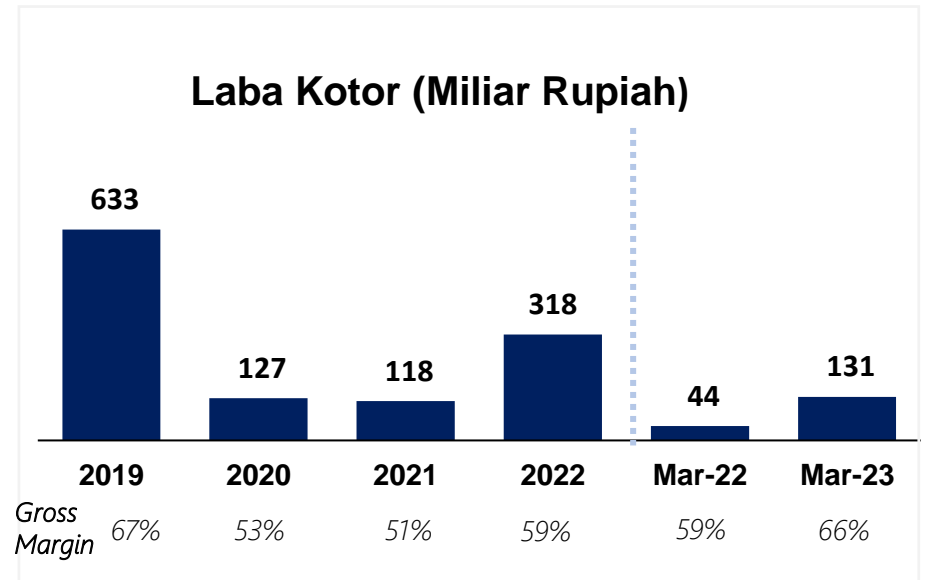
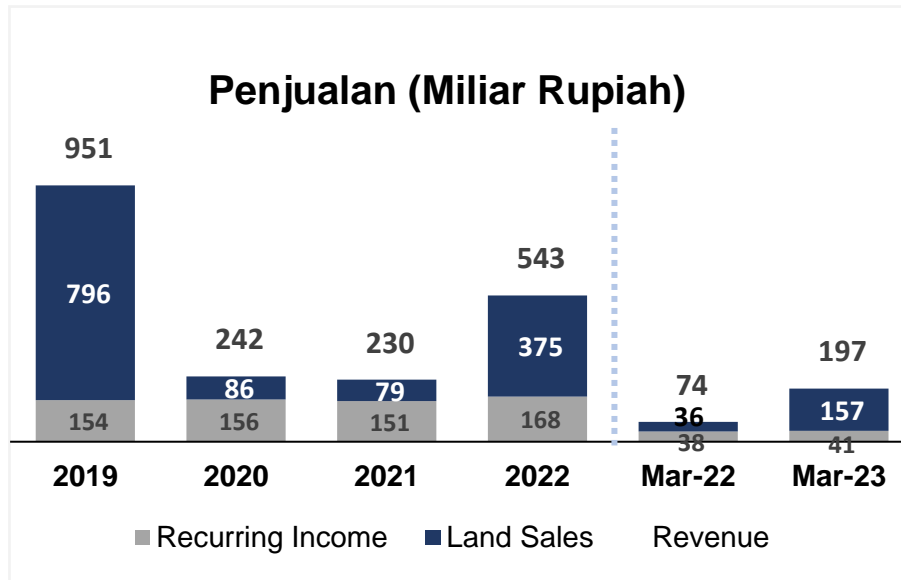
*In IDR bn*

	2019	2020	2021	2022	3M22	3M23
	461	-	107	526	266	51

		FY 2021	FY 2022	3M22	3M23
<b>Marketing Land Sales</b>	Area (ha)	4	16	8	2
	ASP (IDR mn/sqm)	2.9	3.3	3.3	2.9
<b>Accounting Land Sales</b>	Area (ha)	3	12	1	5
	ASP (IDR mn/sqm)	2.7	3.2	2.9	3.1
<b>Land bank</b>	Gross (ha)	1,048	1,042	1,046	1,036
	Net (ha)	700	693	699	688

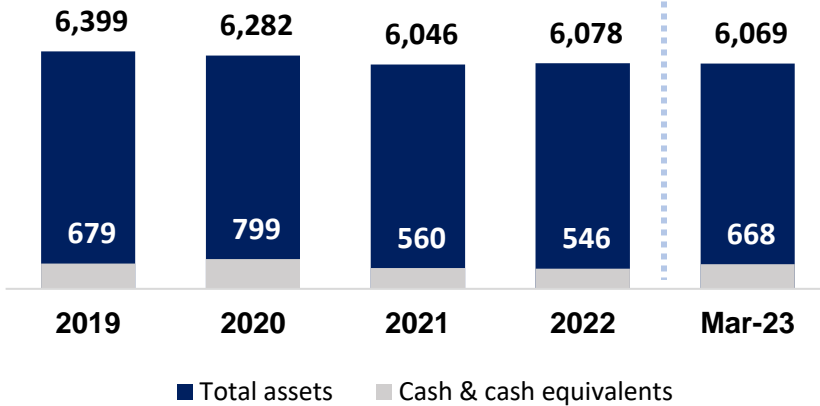
- Perseroan menargetkan marketing land sales sebesar **Rp 651 Miliar**
- Sampai dengan kuartal 1-2023, Perseroan mencatatkan marketing land sales sebesar Rp 51 Miliar ke sektor logistik/peredagangan dan otomotif

# Kinerja Keuangan

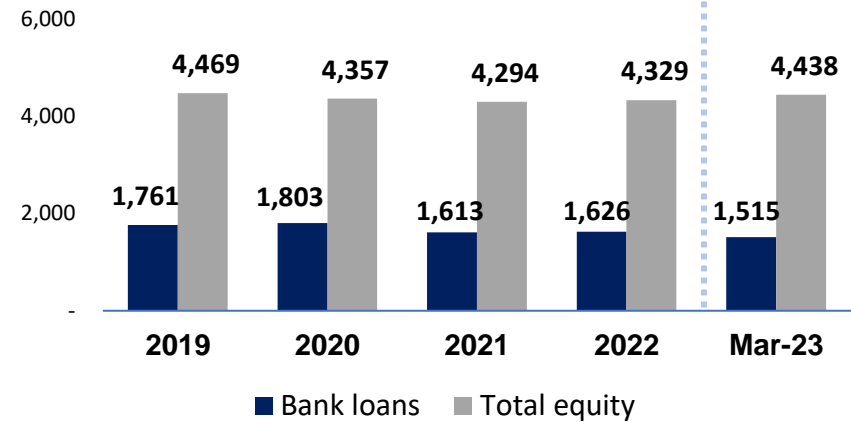


# Posisi Keuangan

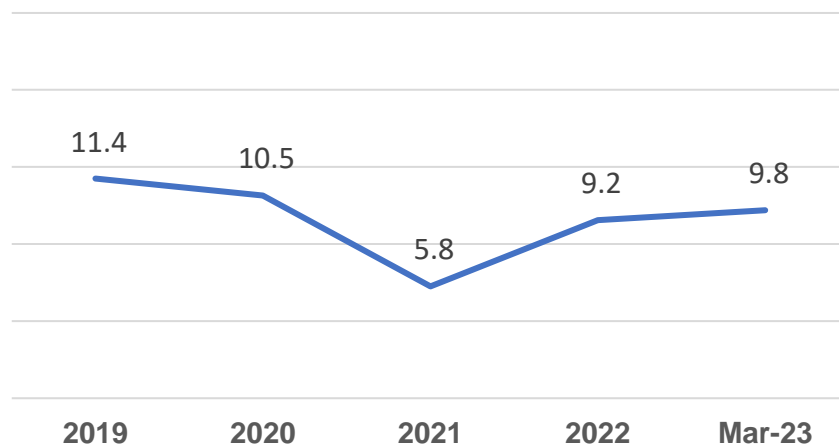
## Kas dan Total Aset (Miliar Rupiah)



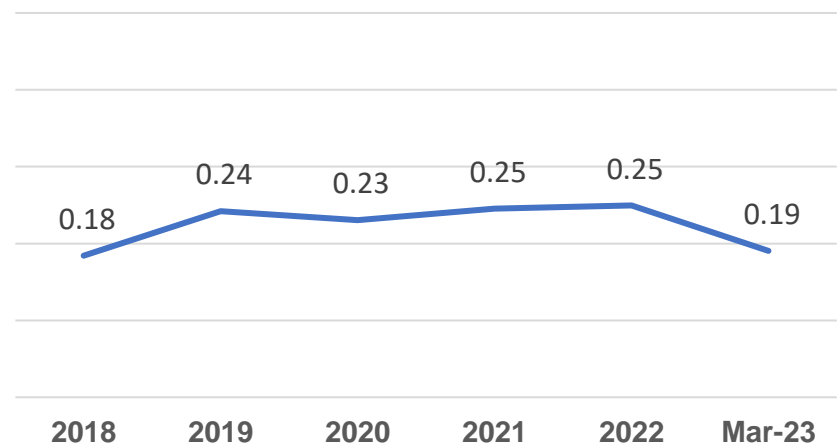
## Pinjaman Bank dan Total Ekuitas (Miliar Rupiah)



## Rasio Lancar



## Rasio Bersih terhadap Ekuitas



# Outlook 2023



**Target penjualan lahan sebesar IDR 651 Miliar**

**Sampai Q1-2023, Perusahaan telah mencapai IDR 51 miliar dari target marketing 2023**



**Fokus dalam pengembangan Befa Digital Town**

**Fokus menarik permintaan dari industri-industri yang bertumbuh dan ekspansi**



**Pertumbuhan Recurring Income yang stabil**

# Pengembangan Komunitas Berkelanjutan

Komitmen Perseroan terhadap pengembangan yang berkelanjutan.

- Penyaluran bantuan 10 unit mesin *oxygen concentrator* ke Dinas Kesehatan Bekasi
- Perbaikan Jalan Ayong dan Jalan Kampung Tegal Tangsi di Kampung Jatiwangi
- Penyaluran bantuan peralatan kantor ke Kantor Desa dan institusi masyarakat lainnya di Cikarang Barat
- Penyaluran bantuan untuk gempa Turki dan Suriah



# Pengembangan Komunitas Berkelanjutan (lanjutan)

- Penanaman 20.500 pohon Mangrove di Muara Gembong, Bekasi
- Penyaluran bantuan makanan, selimut dan peralatan masak untuk masyarakat korban gempa Cianjur
- Acara Donor Darah di Kawasan MM2100





# Pengembangan Komunitas Berkelanjutan (lanjutan)

- Pembangunan SMK Bina Industri building, Desa Jatiwangi, Bekasi
- Pembangunan 12 rumah permanen di Desa Padaluyung untuk korban gempa Cianjur





Q & A



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