



## PT Bekasi Fajar Industrial Estate Tbk

*Investors Highlight – 3M 2023*

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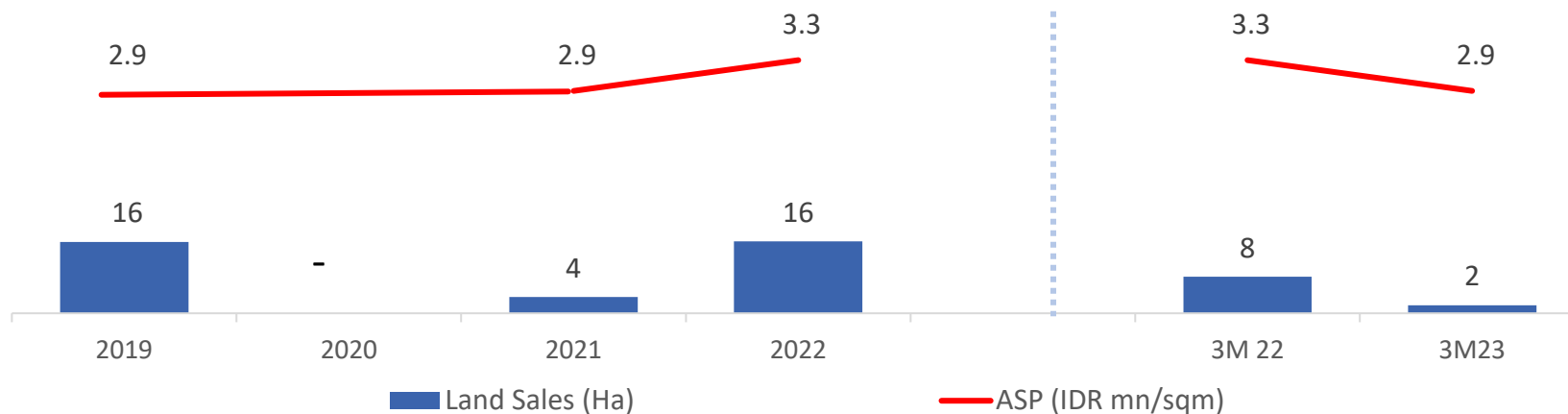
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# 3M-2023 Performance

## Marketing Land Sales



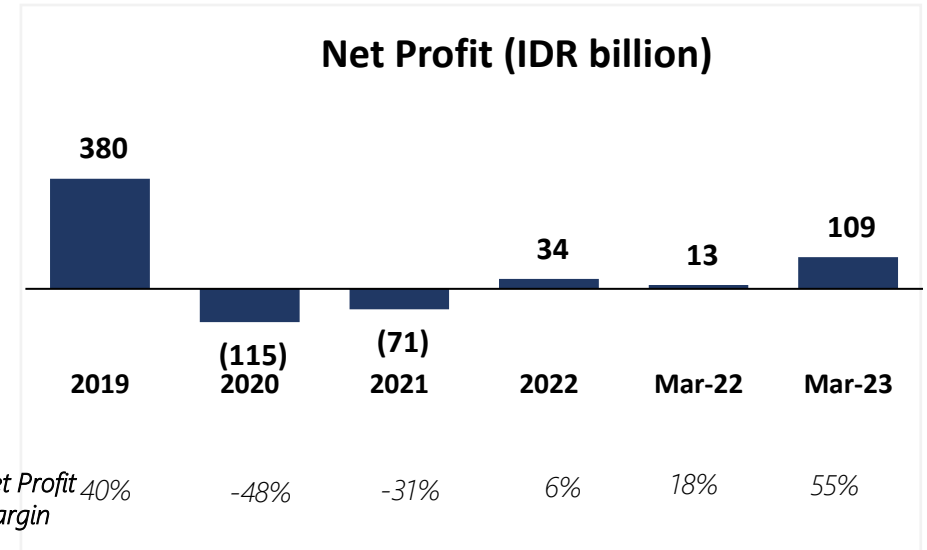
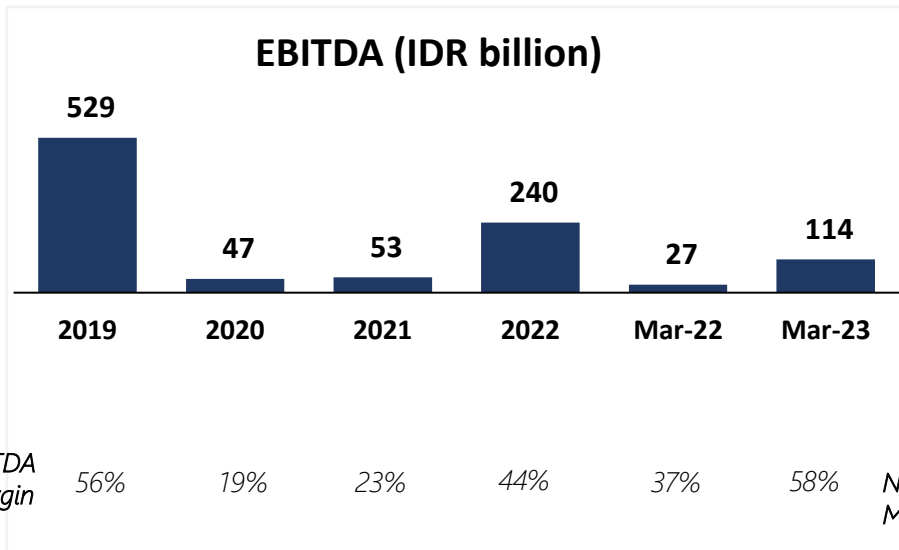
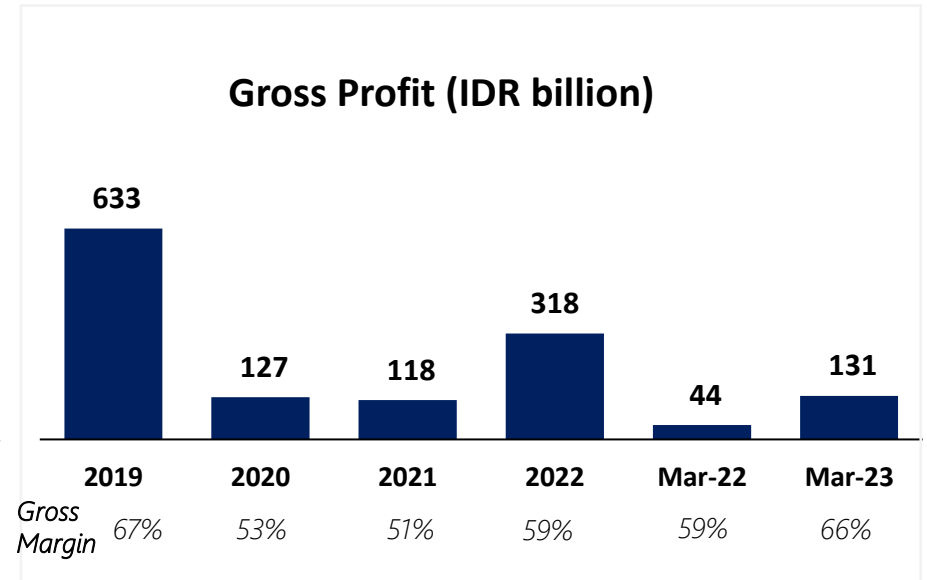
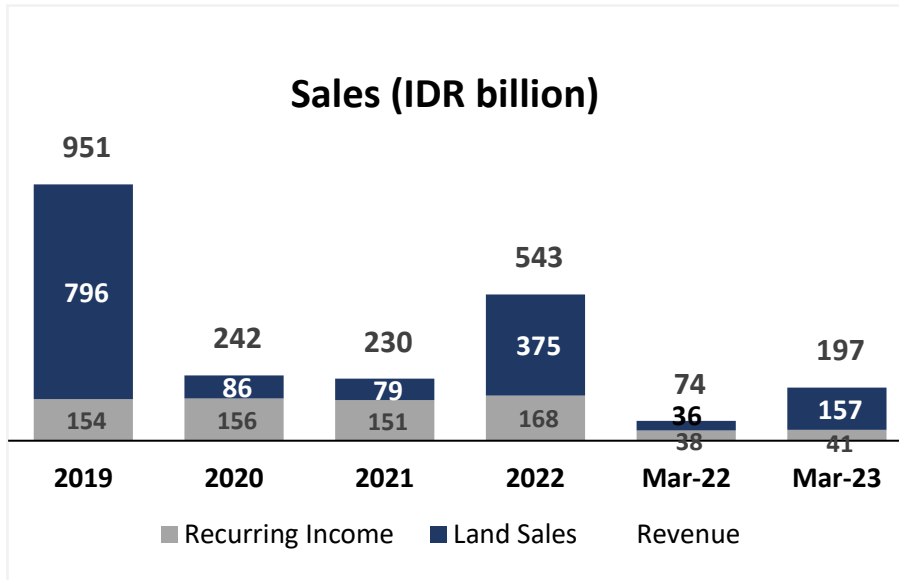
	2019	2020	2021	2022	3M22	3M23
<i>In IDR bn</i>	461	-	107	526	266	51

		3M23	3M22
<b>Marketing Land Sales</b>	Area (ha)	2	8
	ASP (IDR mn/sqm)	2.9	3.3
<b>Accounting Land Sales</b>	Area (ha)	5	1
	ASP (IDR mn/sqm)	3.1	2.9
<b>Land bank</b>	Gross (ha)	1,036	1,046
	Net (ha)	688	699
	Addition (ha)	-	-

## 3M-2023 Update

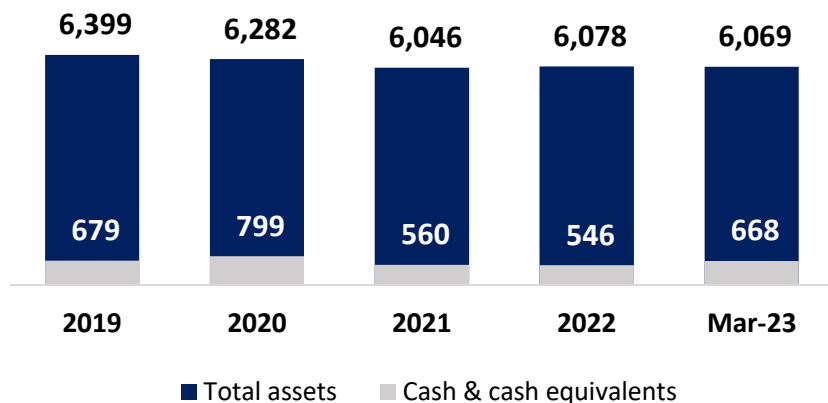
- ❑ The Company's 2023 marketing sales target is IDR 651 bn.
- ❑ On the first quarter of 2023, the Company has achieved IDR 51bn marketing sales to warehouse/logistics and the automotive sectors.
- ❑ As of 31 March 2023, the Company pipeline is 77 hectares.

# Financial Performance 3M 2023

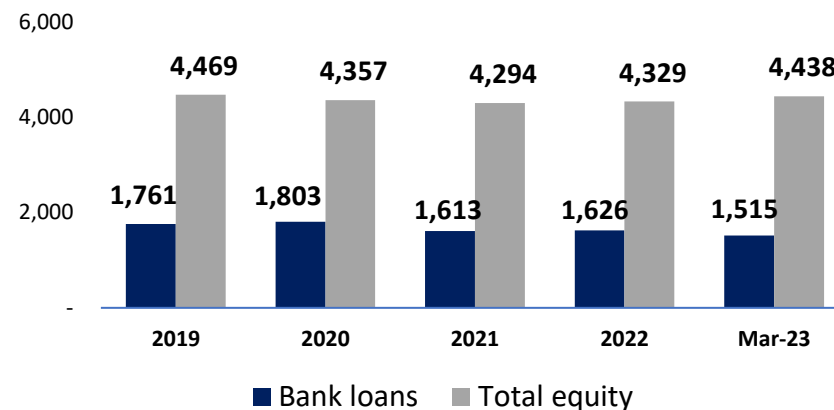


# Financial Position 31 March 2023

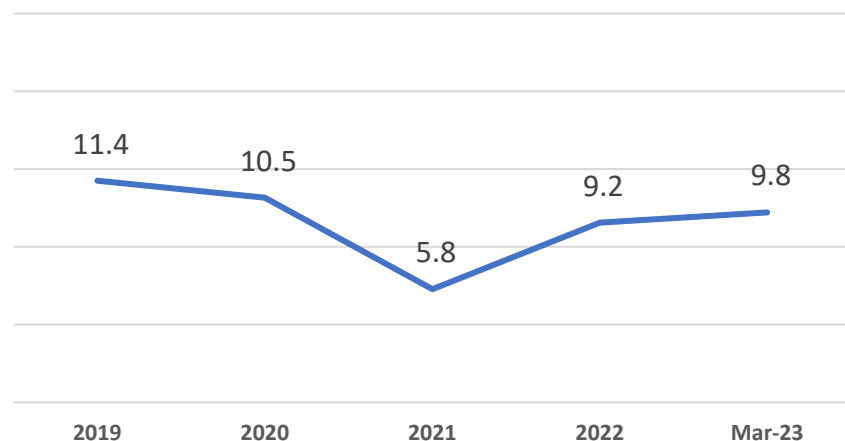
### Cash and Total Assets (IDR billion)



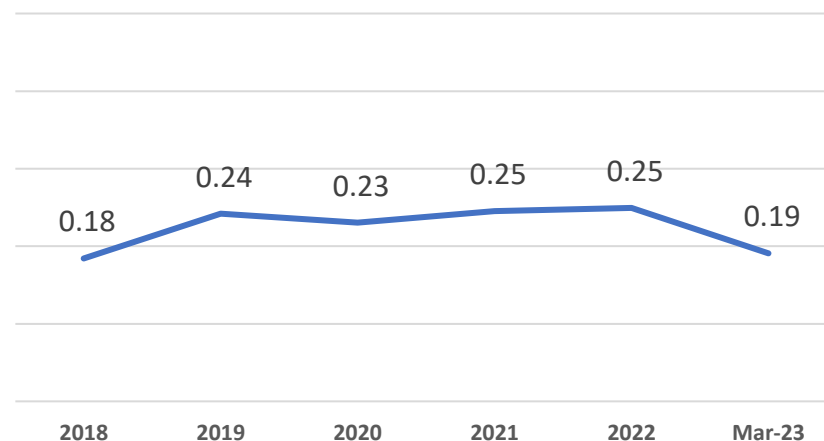
### Bank Loans and Total Equity (IDR Billion)



### Current Ratio



### Net Debt to Equity





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