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PT Bekasi Fajar Industrial Estate Tbk

Investor Highlights

3M - 2020

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Sales and Land Bank



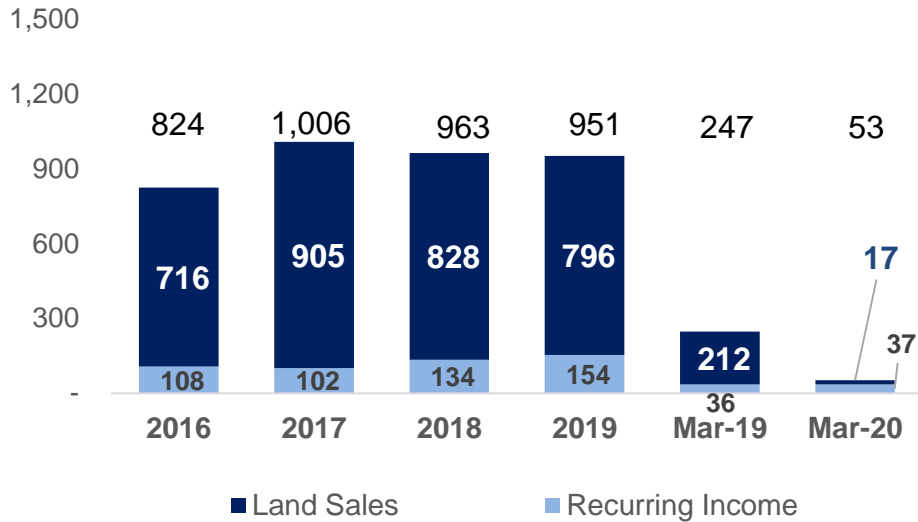
		3M20	3M19
Marketing Land Sales	Area (ha)	-	-
	ASP (IDRk/sqm)	-	-
Accounting Land Sales	Area (ha)	1	16
	ASP (IDRk/sqm)	2,600	1,300
	Gross (ha)	1,042	1,045
Landbank	Nett (ha)	698	707
	Addition (ha)	3	11

- The Company's marketing sales target is 30 hectares with average selling price target of IDR 2.6 - 3.2 million/sqm.
- On the first quarter of 2020, the Company has not recorded any marketing sales
- *Total inquiry as of April 2020: 62 hectares*

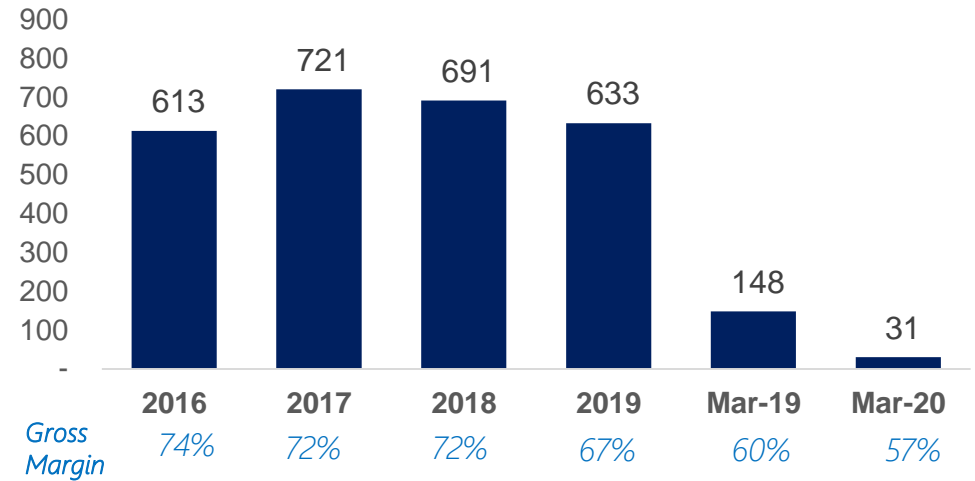
Financial Performance



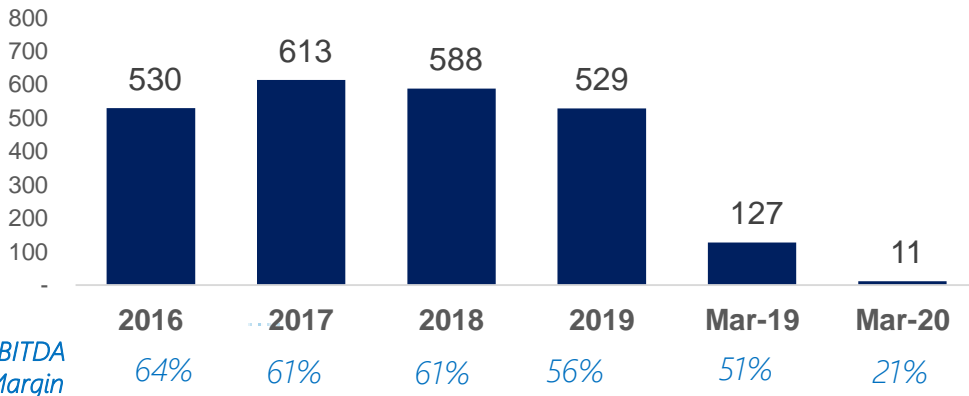
Sales (IDR billion)



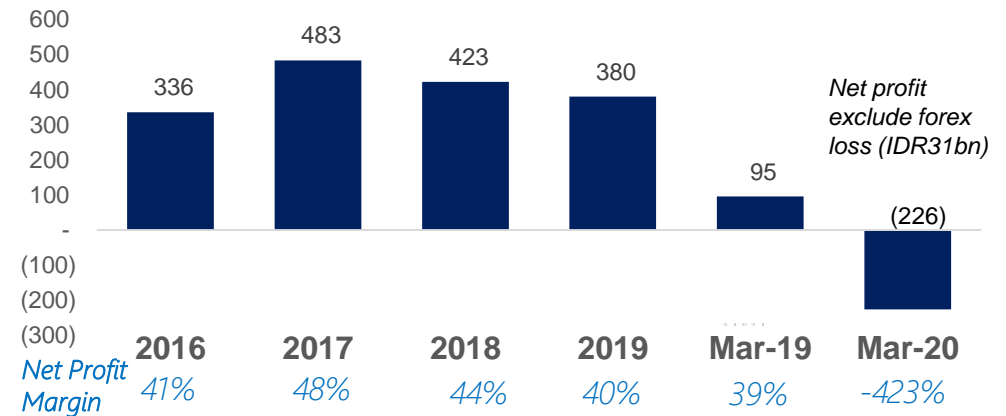
Gross Profit (IDR billion)



EBITDA (IDR billion)



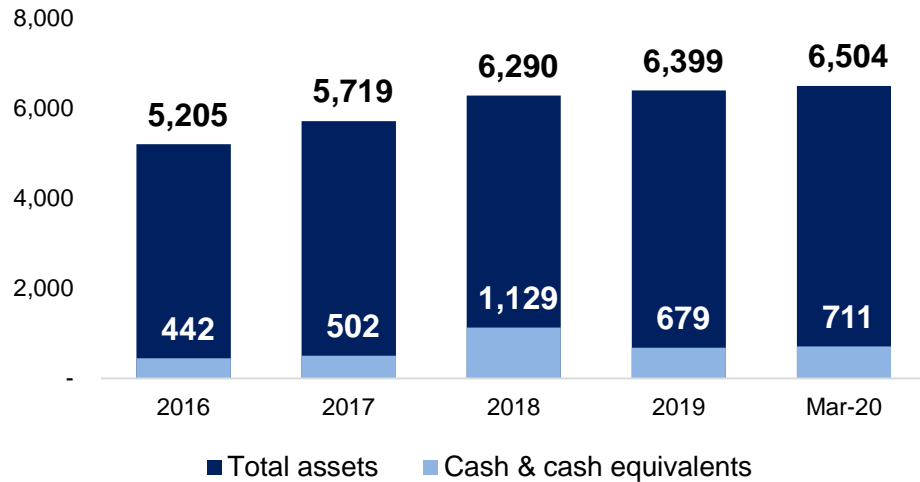
Net Profit (IDR billion)



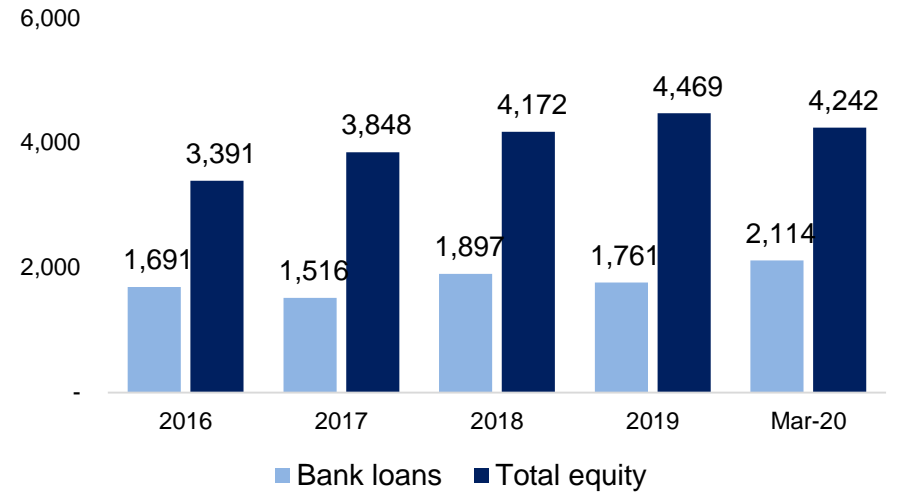
Financial Position



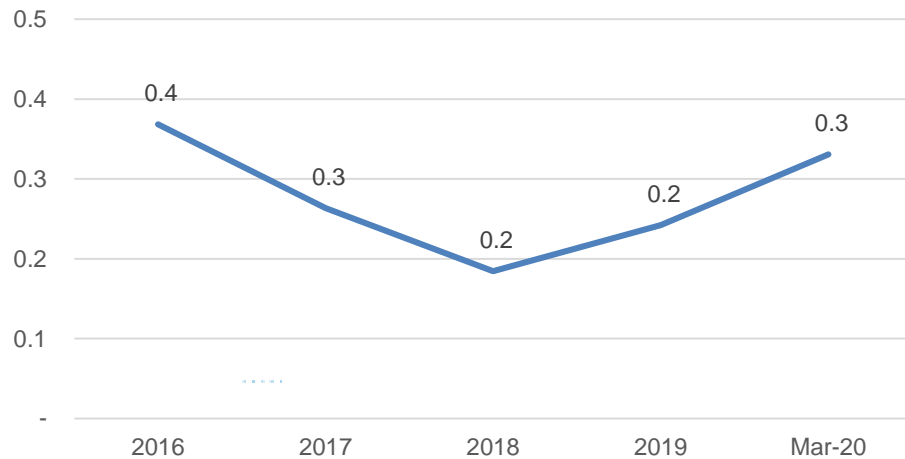
Cash and Total Assets (IDR billion)



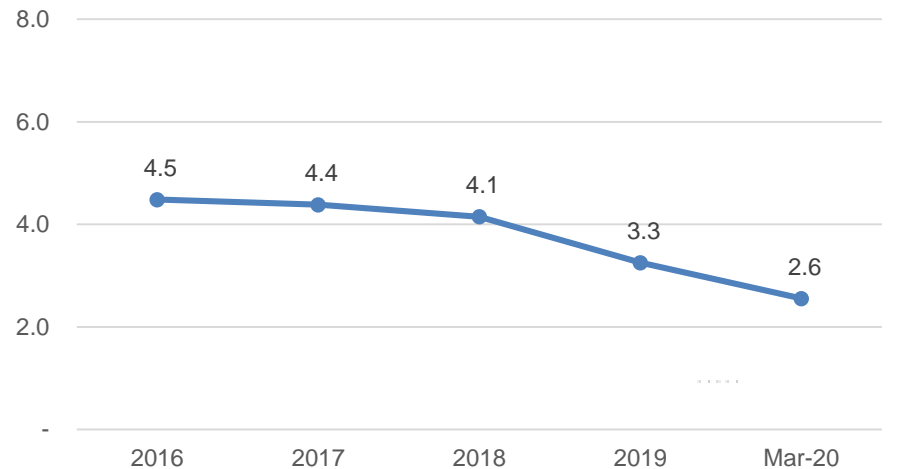
Bank Loans and Total Equity (IDR Billion)



Net Debt to Equity



EBITDA to Interest Expense Ratio



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